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MY Construction
28 St Albans Lane
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16th February 2023

Ref: 2206063-7 Rev3

For the attention of Oliver Roberts

Dear Sirs

Re: 40 Laystall Street Manchester M1 2JZ – Level 5 Acoustic Treatment

Further to our recent discussions regarding the potential change in design of the acoustic enclosure, I am pleased to submit our revised quotation which I trust you will find of interest.

Scope of Work

The revised scope of works is in accordance with our latest option 1 as detailed on the 3D design drawing we submitted for your appraisal on 9th February last week. This involved omitting the roof mounted discharge air attenuators and replacing these with a 540mm acoustic louvred beam roof throughout, which would sit on top of the enclosure side walls.

The internal footprint of the enclosure remains unchanged (i.e. platform footprint) at 9800mm long x 5520mm wide, and therefore the overall enclosure footprint also remains unchanged at 10400mm long x 6120mm wide.

Allowing for the 540mm deep roof section, the overall height of the enclosure increases to 3150mm (assuming a 300mm space between top of condensers and underside of roof beams), however the 1200mm high attenuator sections are now omitted, and therefore this is the overall height of the entire enclosure structure. All other aspects remain unchanged.

Acoustic Treatment - Based upon the above, the revised scope of work we have identified is to supply, deliver and install 1no. individual & bespoke acoustic enclosure at level 5 of the above referenced site. The following notes provide more detail and dimensions of the proposed treatment currently costed in these revised proposals issued for your consideration.

Louvre Walls: (300mm deep acoustic louvres)
Elevation 1: 6120mm wide x 2610mm high – incl. a single leaf door
Elevation 2: 10400mm wide x 2610mm high – no doors included
Elevation 3: 6120mm wide x 2610mm high – incl. a single leaf door
Elevation 4: 10400mm wide x 2610mm high – no doors included

Acoustic louvre beamed roof (540mm thick)
1no. Roof 6120mm wide x 10400mm long

Secondary Support Steelwork - The vertical louvred elevations of the enclosure and louvred roof will all require secondary steelwork to support each element. When asked to provide the secondary support steelwork on such projects we typically offer vertical box section posts at nominally 2.2m centres around the perimeter of the enclosure as well as individual rows of such posts to support the roof, again at nominally 2.2m centres. Each vertical post is then connected by a series of horizontal rails that provides

the fixing surface for the enclosure elements - steelwork design subject to approval of the project engineer. At this stage, we offer this provisional secondary steelwork design which has been included within our scope of work and priced separately for your consideration.

Off-loading - All of the proposed acoustic treatment and secondary support steelwork previously outlined will need to be off loaded at site and subsequently manoeuvred to the point of installation. At this stage we have assumed offloading from the delivery lorries will be by others (not Noico) via a site fork lift to locate the various material pallets on to the ground floor of the site – in a suitable storage location. The site hoist can then be utilised for vertical movement (free of charge to Noico, but operated by others not Noico) to raise the materials up the building to the appropriate floor level. Noico operatives will then “walk” the materials horizontally across the site to the point of installation. The additional labour costs for the Noico operatives used in this exercise is priced separately for your consideration.

Please note:

All enclosure dimensions are subject to confirmation pending more detail and design input.

Any structural, wind or weight calculations have been excluded from our scope of work.

All details, junctions and interfaces with our treatment will need to be fully co-ordinated with Noico drawings as part of the approval process.

The proposed Noico treatment is not designed to support any other materials or services and no allowance for has been made at this stage for cutting around any ducts/services that may penetrate our treatment. Please also note that no product testing is included within our scope of work.

We have not included for protection to the works on the understanding that once all treatment is fixed in to position, it is “deemed to be incorporated” and the responsibility for subsequent protection transfers to the Client/Main Contractor. Should there be any remedial work requested due to damage after they are incorporated into the works, this will be subject to extra costs.

Clear and free access around the proposed treatment will be required for us to undertake our works and it will need to be flat/level to allow our installation team to temporarily store materials in these areas as well as utilise suitable hop ups/mobile towers etc.

Due to the specialist nature of our works, the required skills and experience of our installers and our relatively short time on site, Noico cannot unfortunately, sign up/agree to work to any Local Labour Strategy that may be in operation on this particular project which commits to using local labour/apprentices in order to complete our works.

Any builders work, primary steelwork, weathering and preparation of the roof/plant area is to be undertaken by others and not by Noico.

We can confirm at this time that the proposed standard constructions have been offered based upon our understanding of the project requirements outlined in your enquiry and as detailed in our scope of work. Please also note that the enclosure will not provide a water tight construction to the plant compound and so the plant area will need to be suitably water-proofed by others (not Noico Ltd).

All dimensions in our scope of work have been based upon our preliminary site survey undertaken on 17th January 2023. Should there eventually be any discrepancies between the final sizes and our scope of work then we reserve the right to review our pricing and pass on any additional costs accordingly.

Construction & Finish

Based upon the information received the proposed acoustic enclosure appears to require a minimum 15dB(A) noise reduction. At this stage, we have therefore based our proposals on this level of attenuation.

Acoustic Louvres (walls)

The external solid face of the 300mm deep acoustic louvre blades will be provided with a Polyester Powder Coated (PPC) finish to a standard, non-metallic, RAL number. The blade infill will be an inorganic, non-toxic inert mineral fibre with tissue facing. The underside of the louvre blades will have an absorptive perforated Galvanised Steel face with no other finish applied.

Acoustic louvre beamed roof (roof)

The external solid face of the 540mm thick acoustic louvres will be provided with a Polyester Powder Coated (PPC) finish to a standard, non-metallic, RAL number. The blade infill will be an inorganic, non-toxic inert mineral fibre with tissue facing. The inner face (towards the plant) of the panels will have an absorptive perforated Galvanised Steel face with no other finish applied.

Due to the size and weight of all elements we have outlined in these proposals, and also considering the man handling of these materials from a Health & Safety perspective, all elements will need to be supplied in suitable modules to ease both manufacture and installation.

The proposed products have been offered for consideration based solely on their acoustic and screening properties which are considered suitable for this particular application. No other potential properties, ratings or resistances are offered or implied by the Noico Ltd products outlined in these proposals.

Please note that the proposed treatment will not provide a water tight construction to the plant compound and so the plant area will need to be suitably water-proofed by others (not Noico Ltd). Additionally, our proposed acoustic louvred walls and solid acoustic panel roof is not designed to support any other materials or services.

We can confirm at this stage that the proposed construction has been initially offered based upon our understanding of the project requirements as outlined in your enquiry. Further detail and discussion would be required to confirm the suitability of such proposals at some future date.

Noico Polyester Powder Coat finish: This would be to a standard and readily available non-metallic RAL finish from a generic manufacturer (under our standard pricing we cannot accept the specification of a specific manufacture of the Polyester Powder Coat or a Powder Coater). The less commonly used colours if required may have to ordered especially for the project and can potentially incur an additional cost. Please therefore check at time of order placement to confirm that the colour is available at no extra cost. Additionally, please note that we do not offer Qualicoat or similar as this system is not applicable to the galvanised Noico products offered in this proposal.

Quotation

Acoustic Treatment

Our price to supply, deliver and install the bespoke acoustic enclosure, as outlined in our scope of work without support steelwork, is as follows:

Total Budget Price: £108,000.00 (One hundred and eight thousand pounds)

Secondary Support Steelwork

Our price to supply, deliver and install the bespoke secondary support steelwork, as outlined in our scope, is as follows:

Total Budget Price: £33,000.00 (Thirty-three thousand pounds)

Off-loading

Our price to provide labour to “walk” materials horizontally across the site to the point of installation, all in the manner described in our scope of work is as follows:

Total Budget Price: £2,800.00 (Two thousand eight hundred pounds)

Due to the volatility of steel prices and other basic materials in the production of Noico products we can only hold any quoted prices for a maximum of 30 days from the date of this quotation. We will therefore need to review all pricing outside of this period which may involve re-quoting.

All prices are subject to confirmation of dimensions etc. pending more detail and design input. Additionally, please note the proposed off-loading protocol for all materials as outlined in our scope of work and the labour only element provided by Noico and costed above.

This project has been priced on a lump sum basis and will not be subject to re-measurement. Our pricing assumes our scope of work will be completed on a single Purchase Order/Short Form Order basis and not Sub-Contract for all treatment.

Our pricing assumes order placement within one month from the date of this quotation and completion of our works on site within six months from the date of this quotation. We would need to review our proposals for a programme outside of these dates.

The quoted price allows for three deliveries to site for the complete consignment of goods, which shall all be undertaken on a week-day only. Installation would be during normal week day working hours only, typically between 0800-1700 hrs Monday to Friday.

Timed or week-end deliveries and or those deliveries requiring a Noico site attendance would incur additional costs. Should any other work be required outside of these hours or waiting time on site exceeds one hour before off loading, then we reserve the right to re-visit our costs and pass them on accordingly.

Our installation pricing is based upon a single, continuous period on site until completion – if there are any changes to this arrangement, such as for phased works or an extended period on site, we reserve the right to re-visit our costs and pass on any increase accordingly.

The prices provided in this quotation are based upon our current knowledge of the project and the scope of work outlined in this quotation, which is our interpretation of your requirements. If upon receipt of this quotation, you would like any modifications or alternatives to these proposals we would be more than pleased to discuss the available options with you.

Terms and Conditions

Attendances

If the installation/working space is close to the edge of the building the Main Contractor will be required to provide a suitable scaffold and/or safety edge protection barrier. Additionally, the price quoted assumes that the attendances indicated on the attached schedule (last page of this quotation), will be provided as required free of charge to Noico Limited.

We have not included/undertake any setting out on site, with responsibility for this aspect remaining with the Main Contractor. We have also not included for any access equipment (crane/hoist/scissor lift/fork-lift/trolleys etc.) assuming this will be provided and operated by the Client/Main Contractor free of charge to Noico Ltd.

Delivery

Included and paid to site, but not off-loaded, based on a standard, untimed delivery to site during normal working hours (Monday to Friday between 7.30am and 4.00 pm) on a standard vehicle. All off loading (both vertical and horizontal) is to be undertaken by others (not Noico).

We have not included for any special delivery requirements such as FORS, HIAB, tail-lift facilities, timed or multiple deliveries etc, nor are we able to guarantee we will be able to provide driver name or vehicle registration details unless we upgrade to a dedicated carrier for which additional charges may be applicable. We would be pleased to revise our quotation as required upon receipt of your confirmed exact carriage requirements.

Driver on site waiting time is a maximum of 1 hour, if this time is exceeded, we reserve the right to charge for additional waiting time and/or costs for re-delivery.

On site the use of your site labour and suitable cranes, hoists, scissor lifts, trolleys and/or forklifts as required, all as provided by you the Client/Main Contractor free of charge to Noico Ltd for all off loading. This would also include the free use of Traffic Marshalls, Banksman, Slingers and Lift Supervisors provided by others (not Noico Ltd). Noico Ltd have not included within our scope of work for the provision of a Project Lifting Plan.

A suitable storage area adjacent to the point of installation is to be provided by the Main Contractor for all of Noico materials.

Programme

Please allow the following provisional periods within your contract programme:

Drawings for approval	1 - 2 weeks from receipt of an order
Approval Period	1 - 2 weeks - Client to advise/confirm
Manufacture	6 - 8 weeks from receipt of approval
Installation	3 - 5 weeks on site depending upon scope of work

Notice period required to commence works on site is two weeks.

We have assumed only three deliveries to site for the complete consignment of goods with a continuous uninterrupted programme of installation, Monday to Friday until completion. In addition to the stated programme please allow sufficient time for comment and approval of our general arrangement drawings. Please note that the manufacturing period is from receipt of "A" status approval of our drawings.

The periods stated in this programme are the times required from the full receipt of all information and confirmation of instructions. They are based on our current workload, which may vary, so please request confirmation at time of order placement.

Drawings

Our price includes: for the production of a general arrangement drawing which will be issued for approval, plus any reasonable amendments, with up to two revisions maximum.

Where, due to changes in requirements or lack of initial information the drawings require substantial alterations, we reserve the right to reimbursement as a variation to the contract.

Guarantee

All components are guaranteed for twelve months from date of delivery. Any extension to this period would incur an extra cost – please request if applicable.

Validity

Our quotation remains open to acceptance for a period of thirty days and prices will be those ruling at date of dispatch. The validity period can be extended on a project-by-project basis – please request if applicable.

Commercial Terms

The price quoted does not include for collateral warranties, performance bonds or parent company guarantees. It also assumes any liquidated and ascertained damages clause in the main contract will not be applied to this contract.

At this stage, we have not visited site/perused the full main contract documentation etc. prior to the submittal of this quotation. Should our proposals be of commercial interest we would wish the opportunity to do so nearer the time of order placement to allow us to fully review our proposals.

Payment

Subject to obtaining satisfactory references, Noico Ltd will grant a credit account and payment will be due within thirty days of invoice or application. Where customers fail to pay within the agreed time, Noico Ltd reserve the right to withdraw credit facilities. Should we be unable to obtain satisfactory references to grant a credit account we will then request a Pro-Forma payment by return. Depending on the project circumstances, the requested amount will either be the full contract sum including VAT, or part payments to an agreed programme.

Please note that the Noico standard Terms & Conditions require the following stage payments on all installation projects.

20%	For design once our drawings have been submitted for approval.
70%	For materials on site once they have been delivered.
10%	For installation works on the project - this may be upon completion, or split for part thereof on large or complex projects.

Retentions

Our price assumes Retentions will not be applied to this particular contract.

Discount

The stated price is a net figure and no other discounts will be applied to the sum quoted unless agreed in writing by Noico Ltd.

LAD's

Our price assumes that no LAD's will be applied to this particular contract.

Insurances

We have the following insurances, all with renewal on 30th January 2024.

		Policy No.	Company
Professional Indemnity	£2 million	P33895	Markel
Employer liability	£10 million	100727131CSI	Aviva
Product liability	£5 million	0032035244	AIG
Public liability	£5 million	100727131CSI	Aviva

Daywork

We have provided a lump sum price for the works outlined in this proposal. We do not utilize day work rates for any element of our works. Consequently, we would wish to provide a quotation for any other works not covered by this quotation. Agreement to which would be required before proceeding.

VAT

Prices quoted do not include VAT, which will be added at the appropriate rate.

Conditions of Sale

Our standard Conditions of Sale should be read in conjunction with this quotation – available upon request.

We trust this specification and quotation will be of interest and we would welcome the opportunity of developing the project on to the next stage.

Should you require any further information or have any queries about our proposals please do not hesitate to contact us.

Yours faithfully
For Noico Limited

Martyn Ayling

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Attached: Schedule of Attendances – see following page

SCHEDULE OF ATTENDANCES	By Client or Engaging Contractor	By Noico	Not Required
Full information is required by Noico to prepare drawings and carry out the works	✓		
Two copies of manufacturing drawings for approval		✓	
Two copies of O&M Manuals including 'as installed' manufacturing drawings		✓	
Setting out points adjacent to work face (main gridlines)	✓		
Supply & installation of main structural steelwork	✓		
Supply & installation of secondary support steelwork (excluding any thermal pads)		✓	
Builder's work (incl. concrete bases, weathering and structural calculations)	✓		
Electrical works including any necessary lightening/earthing requirements	✓		
Plant for off-loading and distribution, incl. management of exclusion zones etc.	✓		
Labour for off-loading and distribution, including any traffic marshals/slingers	✓		
Crane/Hoist to installation level, incl. Banksman/Lift Supervisor & Lifting Plans	✓		
Secure storage on site within the installation area	✓		
Protection including fragile elements in the vicinity of the work face (including roof)	✓		
Perimeter / safety scaffold if required including edge protection etc.	✓		
Mobile scaffold towers (up to 3 metres high)		✓	
Standing scaffold and all alterations/adaptions as required	✓		
Preparation of flat area for use of mobile towers	✓		
Safety and general lighting	✓		
110V electrical supply within 15m of work face	✓		
Hand tools and full PPE to site requirements		✓	
Bedding onto mastic sealant and mastic sealing			✓
Architectural Mastic pointing			✓
Removal of rubbish from work area (in to site skips provided by Main Contractor)		✓	
Removal of rubbish from site	✓		
All Welfare Facilities and First Aiders	✓		