

Tel: 020 8947 8931

Email: charles@deansblinds.co.uk

Ref: CC24952-23

TO: Vincent Tao

FROM: Charles Thomas

SUBJECT: Vincent Tao (Commercial) | M1 1FY

DATE: 20/03/2023**PAGES:** 2

Dear Vincent,

Thank you for choosing DEANS for your estimate. Below you will find a description of our proposal for the above site.

To supply and fit **1no. Deans Traditional Awning**, winner of BBSA industry award for excellence 2022. Awning construction as follows:

- Handmade timber enclosure in 1st Grade Harvested Red Grandis hardwood *, incorporating:
 - Routed drip rails in front lath and lip to prevent ingress of water (Awnings over 5m wide are liable to deflection)
 - Integrated angled top timber to enable rain to run-off and maximise longevity
 - Integrated colour-coded valance rail (where applicable)
 - Unique pitch design for water run-off
 - All timberwork hand painted or stained to specification
- Awning projection - 1000mm
- Custom steel arms fabricated with steel pivot fixings.
- All metalwork powdercoated to RAL colour of your choice, superior to painted finish for;
 - Superior colour retention
 - Resistant to weathering, corrosion & fading
 - Non-hazardous to the environment (no solvents used)
- Stainless steel galvanised storm chains are fitted for additional security.
- Fabric cover in 300g solution dyed acrylic canvas. Colour TBC*
- Optional fabric valance – 200mm (scalloped or straight).
- Action - Manual spring assisted roller operated by a pull-down plate and pole
- Link to website product information [here](#) / Link to technical brochure in PDF format [here](#)

Supply & Install Cost FOR THE SUM OF£4,286.00 plus VAT

Supply Only Cost FOR THE SUM OF£2,753.40 plus VAT *inclusive of a 10% exworks discount*

To supply and fit **1no. Deans Marlesbury Awning**. Awning construction as follows:

- Handmade timber enclosure in 1st Grade Harvested Red Grandis hardwood * – Deco Style
- Awning projection - 1000mm
- Custom steel arms fabricated with hinged shoe fixings.
- All metalwork powdercoated to RAL colour of your choice
- Fabric cover in 300g solution dyed acrylic canvas. Colour TBC*
- Concealed, fabric covered front profile in steel (integrated with arms)
- Optional fabric valance – Integrated with cover.
- Action –Manual crank-handle
- Link to website product information [here](#) / Link to technical brochure in PDF format [here](#)

Supply & Install Cost FOR THE SUM OF£3,843.00 plus VAT

Supply Only Cost FOR THE SUM OF£2,114.70 plus VAT *inclusive of a 10% exworks discount*

Branding:

Awning to be branded using our unique **RAGS** branding technology. Branding specification as follows:

- Main cover – 1no Logo – 1m x 1m any pantone
- Valance – up to 30 letters

All artwork to be supplied by client in Vector format. Scaled proof will be provided by Deans for client approval.

FOR THE SUM OF£518.00 plus VAT

ORIGINAL BLINDMAKERS

DEANS

— LONDON 1894 —

PAYMENT TERMS:

50% deposit with order, balance prior to installation

This quotation is valid for 90 days from the date written above.

Our standard lead-time for all products is 6-8 weeks from confirmation of all details. Due to high demand all lead times are subject to change daily. For the latest lead times on your product please check with your consultant before making your order.

This quotation is subject to a site survey.

*All timber used by Deans is from managed forests (registered and harvested) and is FSC or PEFC certified. Timber painted in the colour of your choice using environmentally friendly water-based paints.

**Deans carry out all steel fabrication internally with use of no pre-fabricated, moulded parts.

***Fabric manufactured with SNC coating making it extremely resistant to dirt grease and other pollutants.

Installation:

Appropriate fixing surfaces and access to fixing areas are to be provided by the client.

Installation costs include works to be scheduled Monday to Friday from 9am until 4pm. Installations outside of these hours are to be quoted subject to requirement upon notification by the client.

Installation does not include any electrical works – connections to be made by electrician organised by customer.

If permits are required for installation, they are to be arranged and paid by the client. Please check if permits are required before placing an order.

Delivery / Exworks:

It is the customer's responsibility to:

1. Provide the necessary measurements required for manufacturing Goods*
2. Survey and prepare the Customer's premises for the supply of the Goods*
3. Ensure any structure upon which the Goods are to be installed are structurally sound and suitable for the installation of the Goods*

**Deans Blinds and Awnings shall have no liability for any losses suffered or costs incurred as a result of the Customer's measures, survey and/or premises not being suitable for the Goods.*

Products/installations comply with safety aspects with European Standard **EN13561**.

Deans are licence holders for the disposal of non-toxic waste and any items removed from site will be disposed of appropriately.

Deans Blinds are accredited holders of the CHAS (**Contractors Health and Safety**) assessment certificate.

Deans employees are all trained to be qualified under the **Investors In People** award approved training system.

Terms & Conditions: <https://www.deansblinds.co.uk/2018/08/31/terms-conditions-sale/>

We hope the above meets with your approval and look forward to hearing from you.

Yours sincerely,

Charles Thomas

Sales Director

Deans Blinds & Awnings UK Ltd.

* See our Terms & Conditions

