

# Charles Street

---

## PBSA Needs Assessment



# STUDENT NEED ASSESSMENT

## CHARLES STREET, MANCHESTER

Jadebricks (Charles Street) Ltd

NOVEMBER 2023

|                                     |    |
|-------------------------------------|----|
| Introduction                        | 2  |
| Executive Summary                   | 3  |
| Site Location                       | 7  |
| Demand                              | 10 |
| University Investment & Performance | 18 |
| Supply                              | 23 |
| Rental Analysis                     | 31 |
| Private Rented Sector               | 36 |
| Development Pipeline                | 40 |
| Demand & Supply Dynamics            | 43 |
| Conclusion                          | 52 |
| Appendices                          | 54 |



# INTRODUCTION

This Student Accommodation Need Assessment has been prepared for Jadebricks (Charles Street) Ltd in relation to the proposed development of 107 studio purpose-built student accommodation (PBSA) bed spaces, at Charles Street, Manchester. It assesses the following areas:



## Manchester Student Accommodation Need

- |   |                          |
|---|--------------------------|
| 1 | Site Location            |
| 2 | Demand                   |
| 3 | Investment & Performance |
| 4 | Supply                   |
| 5 | Private Rented Sector    |
| 6 | Development Pipeline     |
| 7 | Demand & Supply          |



# EXECUTIVE SUMMARY



# EXECUTIVE SUMMARY

## Demand



Manchester is the UK's fourth largest student market (by full-time students). The University of Manchester is the UK's largest single institution and attracted 42,260 full-time students in 2021/22, a 14% increase since 2016/17. Growth is being driven by the University's international population, which has grown by 34% over the last five years. Manchester Metropolitan University (MMU) has enjoyed positive growth of 13% over the past five years. The University has performed well in its recruitment of postgraduate students, which have seen strong growth of 49% over the same period.

## Supply



In 2023/24 there are 26,841 purpose-built student accommodation bed spaces available to students in Manchester. The market is currently characterised by a legacy of older bed spaces due to limited development over the last decade. Over the last 10 years, the City has seen the second fewest number of new deliveries of any major market, and the lowest net increase in beds of any major market. Consequently, Manchester is home to a significantly larger percentage of standard, shared bathroom bed spaces than the national average, and a considerably lower percentage of modern en-suite rooms.

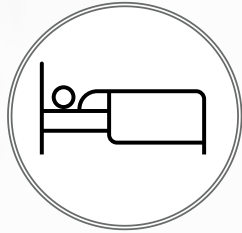
## Development Pipeline



The development pipeline currently stands at 10,187 beds with just over 4,950 beds approved (49%). Student Castle, Fusion, Vita and iQ all have proposed schemes in the city. Modelling of the impacts of the development pipeline on the demand supply balance indicates that more students are likely to be forced into HMO accommodation without additional beds being delivered to the market.

# EXECUTIVE SUMMARY

## Student to Bed Ratio



The City-wide student to bed ratio (SBR) stands at 2.04:1, meaning that 27,884 students with a requirement for a bed are currently unable to access one in PBSA. The demand-supply imbalance in Manchester continues into 2023, as more students are being forced into the HMO market as demand continues to outstrip supply in the City. Cushman & Wakefield's modelling shows that without significant additional development, more students will be forced into the private housing market as demand for accommodation continues to grow.

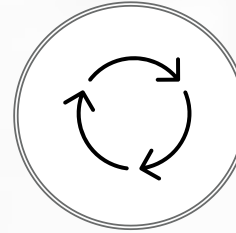
## Location



**Location** The site is located on Charles Street, south west of the City Centre, within the Oxford Corridor, in close proximity to both the University of Manchester and Manchester Metropolitan University. The location is likely to have significant appeal to students, as it sits minutes from numerous bars, restaurants and shops. There is strong demand for PBSA along the Oxford Road Corridor with its close proximity to both the City Centre and the university campuses, as well as thorough transport links to the city and beyond.

# EXECUTIVE SUMMARY

## Proposed Development



The proposed 15-storey development comprising around 107 purpose-built student accommodation bed spaces will deliver an extremely high quality of facilities for students seeking an exceptional student experience. Given wider pressures on the Manchester housing market development of sites such as Charles Street can play a crucial role in delivering the need for modern, fit-for-purpose student accommodation in the City. The site complies with Policy H12 in that the site is in close proximity to university campuses, with the analysis in this Assessment showing clear need for additional development.

The proposed development also presents financial benefits for the city, helping to reduce student exemptions in the City Centre and South Manchester by directing students to PBSA rather than private rented housing. In 2022/23 Manchester's income from Council tax was reduced by over £18m due to exemptions, while the number of student exemptions increased by 24% in the City Centre between 2010 and 2019. This reflects Cushman & Wakefield's own analysis between 2017/18 and 2021/22 which shows clear evidence of a movement of students from South Manchester to the City Centre, suggesting that students are increasingly looking to live in central areas of Manchester where a higher quality of housing is available.

Evidence in Sheffield also shows that developments of a suitable quality and price have the potential to draw students out from HMOs to PBSA (HESA 2021/22). The number of students residing in 'other accommodation' (largely private rented HMOs) started to decline in 2019/20, with one of the most highly concentrated student HMO areas (Crookes) seeing the largest reduction in students living in HMOs between 2015 and 2021. Anecdotal evidence also suggests there has been a change in the type and size of properties students are choosing to rent.

01

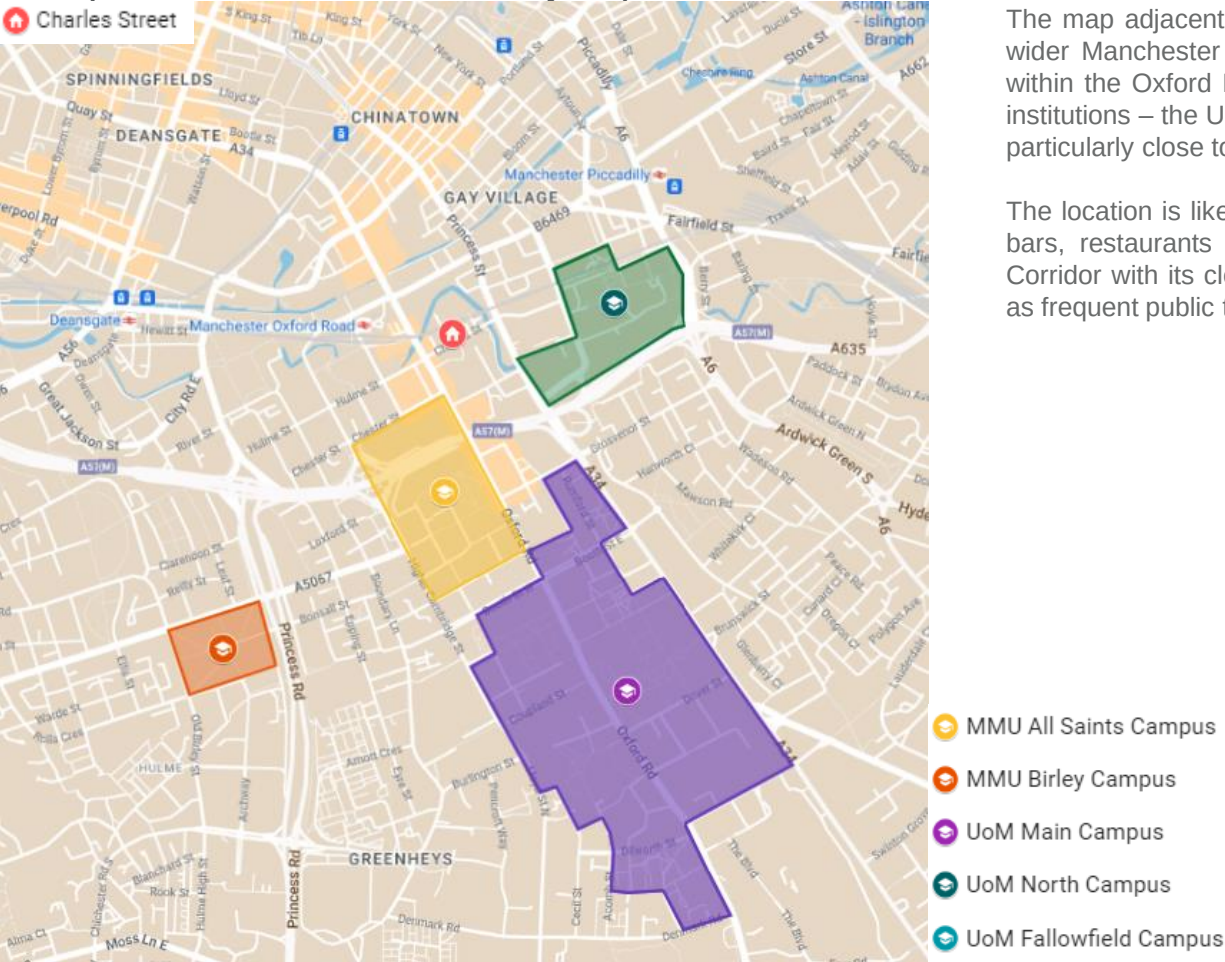
# SITE LOCATION

## LOCATION & AREA CHARACTERISTICS



# SITE LOCATION

## Development Site Location in relation to key campuses



The map adjacent highlights the location of the proposed development in the context of the wider Manchester campus environment. The site is located south west of the City Centre, within the Oxford Road Corridor. As highlighted in the map, the site is well located for both institutions – the University of Manchester and Manchester Metropolitan University. The site is particularly close to the University of Manchester’s North Campus.

The location is likely to have significant appeal to students, as it sits minutes from numerous bars, restaurants and shops. There is strong demand for PBSA along the Oxford Road Corridor with its close proximity to both the City Centre and the university campuses, as well as frequent public transport links and pedestrian/cycle activity to the city and beyond.

# PROPOSED DEVELOPMENT

The proposed development will deliver a 15-storey building comprising 107 purpose-built student accommodation studio bed spaces, with large amenity space aimed at providing residents with an exceptional student experience.

Manchester is a university city with multiple student-friendly amenities throughout the City Centre and these are considered below. The University of Manchester’s main campus is located adjacent to the site, whilst the North Campus is accessible within a 20-minute walk. Manchester Metropolitan University’s All Saints Campus is also located within a 15 minute walk of the site. Manchester Piccadilly and Oxford Road railway stations are both accessible within a 24 minute walk offering onward travel to London and Edinburgh (and the rest of the UK). The amenities of the City Centre and the Arndale Shopping Centre (and other City Centre amenities) are also accessible within 32 minutes on foot.

## External Vision



Source: Simpsonhaugh

## Internal Design Strategy



## Travel Times to Key Amenities

| Amenity                     | Travel time (mins) | Method  |
|-----------------------------|--------------------|---------|
| MMU All Saints Campus       | 4                  | Walking |
| UoM North Main Campus       | 4                  | Walking |
| Oxford Road Railway station | 6                  | Walking |
| Piccadilly Railway station  | 9                  | Walking |
| Arndale Shopping Centre     | 17                 | Walking |
| City Centre                 | 19                 | Walking |
| UoM Main Campus             | 9                  | Bus     |
| Fallowfield Campus          | 21                 | Bus     |

Source: Cushman & Wakefield

# DEMAND MANCHESTER ANALYSIS

02



# OVERVIEW

Manchester is the UK's fourth largest student market by full-time population after London, Birmingham and Glasgow and was home to 74,665 full-time students in 2021/22 across its three main institutions: The University of Manchester, Manchester Metropolitan University and the Royal Northern College of Music. 100s more students are studying on a full-time basis at the University Campus of Football Business, as well as 395 full-time students University Academy 92 (UA92) Limited, and other smaller institutions such as the BIMM Music Institute.

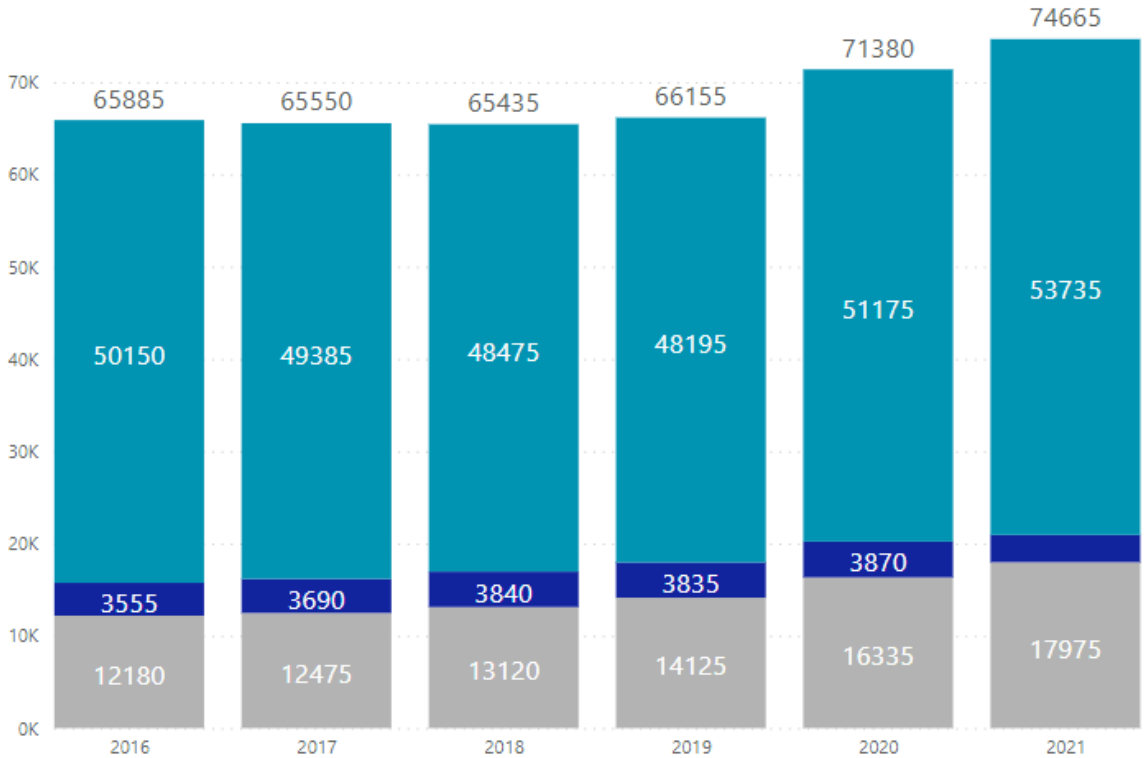
Student number growth across the city has been significant over recent years, with full-time students growing by 13.3% between 2016/17 and 2021/22. Much growth has come from the non-EU international student population, which has grown by a significant 47.6% over the same period.

There were 8,780 more full-time students studying at the three main Manchester institutions in 2021/22 than was the case in 2016/17. The University of Manchester and Manchester Metropolitan University are explored in more detail overleaf.

Manchester full-time student number growth over time



Domicile ● Non-EU ● Other EU ● UK



Source::HESA 2016/17 to 2021/22

# UNIVERSITY OF MANCHESTER

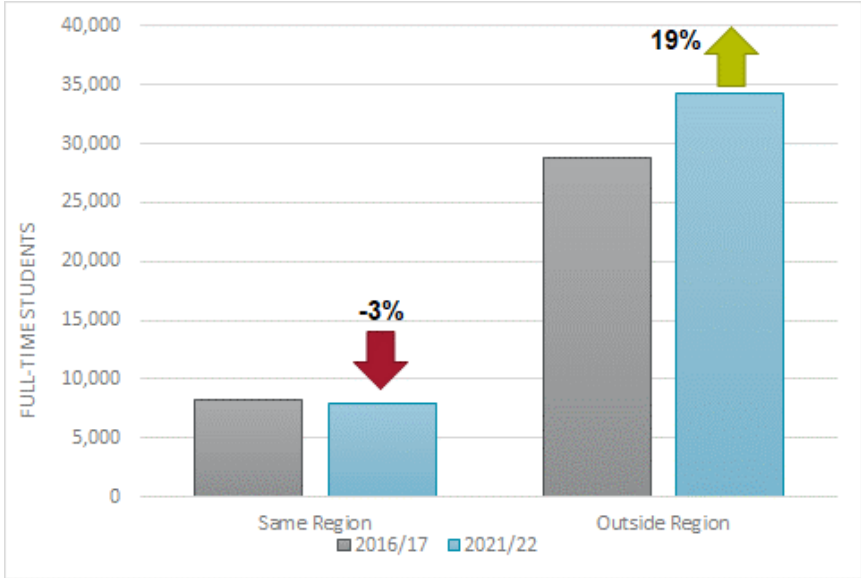
The University of Manchester has grown student numbers gradually since 2016/17, at an overall 14% increase in the student population. Whilst growth has been steady, it has been below the nationally observed average across all levels of study. The largest increase in student numbers comes from the postgraduate population, which has grown by 24% across the five year period. For 2021/22, the University of Manchester attracted a total of 42,260 students, making it the largest single institution in the UK. The postgraduate population accounts for 27% of the student body, slightly above the nationally observed average of 24%.

Full-time student number growth 2016/17 to 2021/22

| Level of Study | 2021/22         |      |                    | 2016/17         |      |                    | Manchester Uni            | UK                        |
|----------------|-----------------|------|--------------------|-----------------|------|--------------------|---------------------------|---------------------------|
| FT &SW         | Student numbers | %    | UK Comparat or (%) | Student numbers | %    | UK Comparat or (%) | Growth 2016/17 to 2021/22 | Growth 2016/17 to 2021/22 |
| UG             | 30,735          | 73%  | 76%                | 27,590          | 75%  | 82%                | 11%                       | 12%                       |
| PG             | 11,530          | 27%  | 24%                | 9,320           | 25%  | 18%                | 24%                       | 60%                       |
| Total          | 42,260          | 100% | 100%               | 36,910          | 100% | 100%               | 14%                       | 21%                       |

Source: HESA 2016/17-2021/22

Student domicile 2016/17 to 2021/22



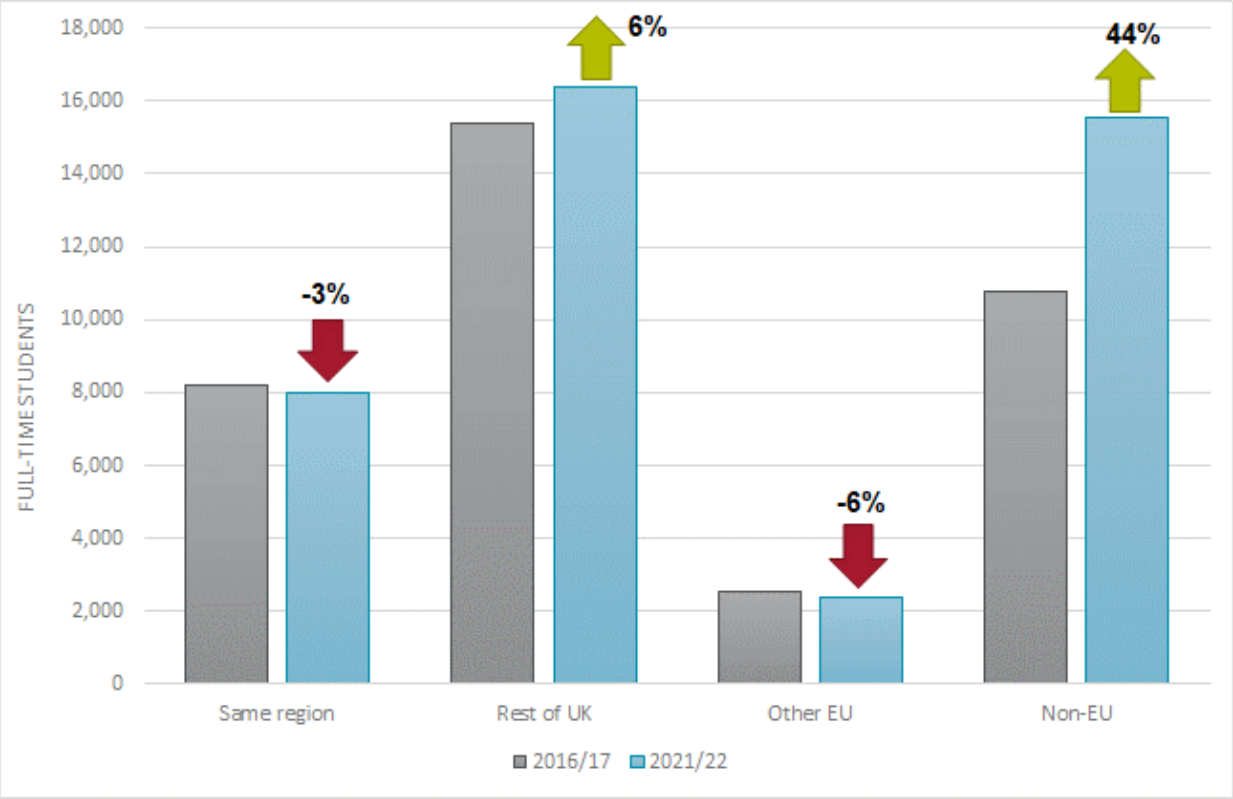
Source: HESA 2016/17-2021/22

The University of Manchester has seen strong growth in students domiciled outside of the region at 19% since 2016/17 (+5,555). This is testament to the institution’s reputation as a global research, international University and a member of the prestigious Russell Group. Conversely, students from the region have fallen by 3% since 2016/17, equivalent to 205 less students. Regional students account for 19% of the student body, a significantly smaller percentage when compared to the UK average of 37%.

The largest growth at the University of Manchester over the last five years has come from students outside of the EU, as this cohort has grown by 44%. This increase in students equates to 4,740 students, bringing the total non-EU population to 15,525 for 2021/22. Students from other EU countries and regional students have fallen by 6% and 3%, respectively. As students from other EU countries accounts for a smaller percentage of the student body, this equates to a small loss of 155 students. Students from the same region have fallen by 205 students. Students from the rest of the UK have grown by 6%, equivalent to an increase of 970 students.

These trends are extremely positive in terms of growing demand for student accommodation which is explored in more detail later in this Assessment.

University of Manchester students by domicile 2016/17 to 2021/22



Source: HESA 2016/17 to 2021/22

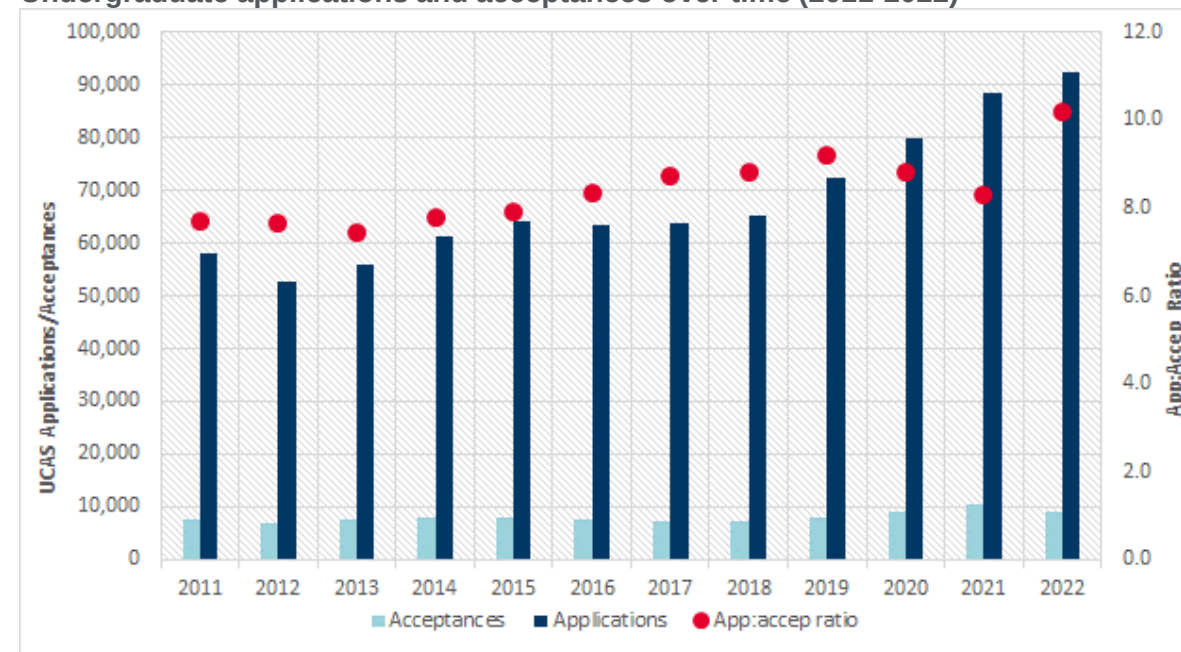
# UNIVERSITY OF MANCHESTER

In 2022, the University of Manchester received a total of 92,310 applications. Since 2016, applications have been gradually increasing and grew by a total of 28,740 students by 2022. Following the increase in tuition fees in 2012, unlike many UK institutions, the University of Manchester did not struggle to maintain student numbers as applications increased by 6% in a single year from 2012 to 2013. The number of applications is indicative of huge and growing demand for places at the University.

In 2022, acceptances stood at 9,060 students, a 15% fall on the previous year where the number of acceptances was 10,655. This is in line with the Russell Group trend to reduce undergraduate intakes in the post-COVID environment. The applications to acceptances ratio at the institution has consistently been significantly above the nationally observed UK average, and for 2022 stands at 10.2:1, much higher than the UK average of 6.5:1 for the same year. In 2021 and 2022, the institution has accepted a small percentage of students through non-main scheme acceptance routes, at 4% and 6% respectively.

It should be noted that the applications and acceptances outlined above are representative of those who have applied through the UCAS system only – i.e. undergraduate students, and excludes the significant and growing postgraduate population.

Undergraduate applications and acceptances over time (2011-2022)



Source: UCAS 2011-2022

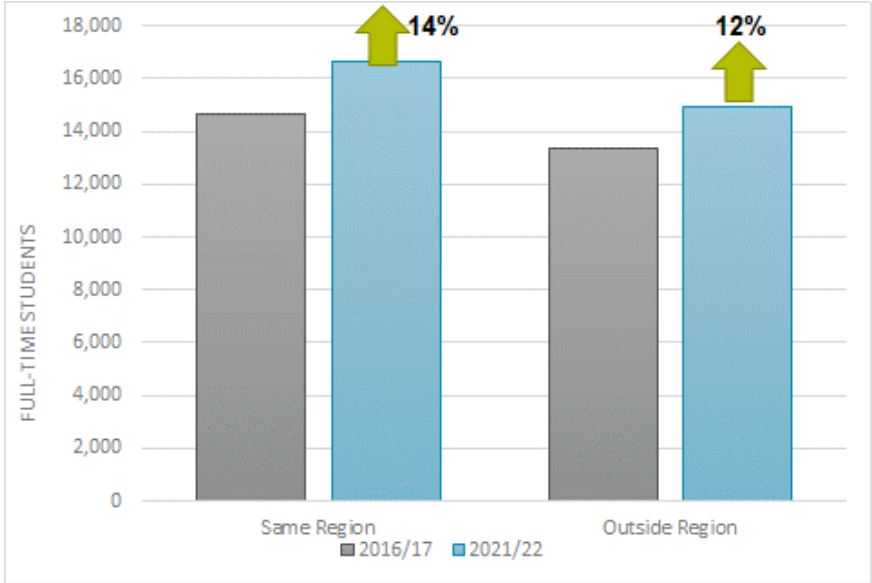
Whilst student numbers at Manchester Metropolitan University have grown since 2016/17, this growth has been at a slower rate than the nationally observed UK average. For 2021/22, overall student numbers at the institution total 31,555, a 13% increase since 2016/17. A huge amount of this growth has come from postgraduates, as this cohort increased by 49%, equating to 1,465 students over the five year period examined. Undergraduate growth has been steady at 8%, and despite this growth being below that of the UK average, this cohort accounts for 86% of the student body, a figure 10% above the nationally observed UK average.

Full-time student number growth 2016/17 to 2021/22

| Level of Study | 2021/22         |      |                    | 2016/17         |      |                    | Manchester Met            | UK                        |
|----------------|-----------------|------|--------------------|-----------------|------|--------------------|---------------------------|---------------------------|
| FT &SW         | Student numbers | %    | UK Comparat or (%) | Student numbers | %    | UK Comparat or (%) | Growth 2016/17 to 2021/22 | Growth 2016/17 to 2021/22 |
| UG             | 27,075          | 86%  | 76%                | 25,020          | 89%  | 82%                | 8%                        | 12%                       |
| PG             | 4,475           | 14%  | 24%                | 3,010           | 11%  | 18%                | 49%                       | 60%                       |
| Total          | 31,555          | 100% | 100%               | 28,025          | 100% | 100%               | 13%                       | 21%                       |

Source: HESA 2016/17-2021/22

Student domicile 2016/17 to 2021/22



Source: HESA 2016/17-2021/22

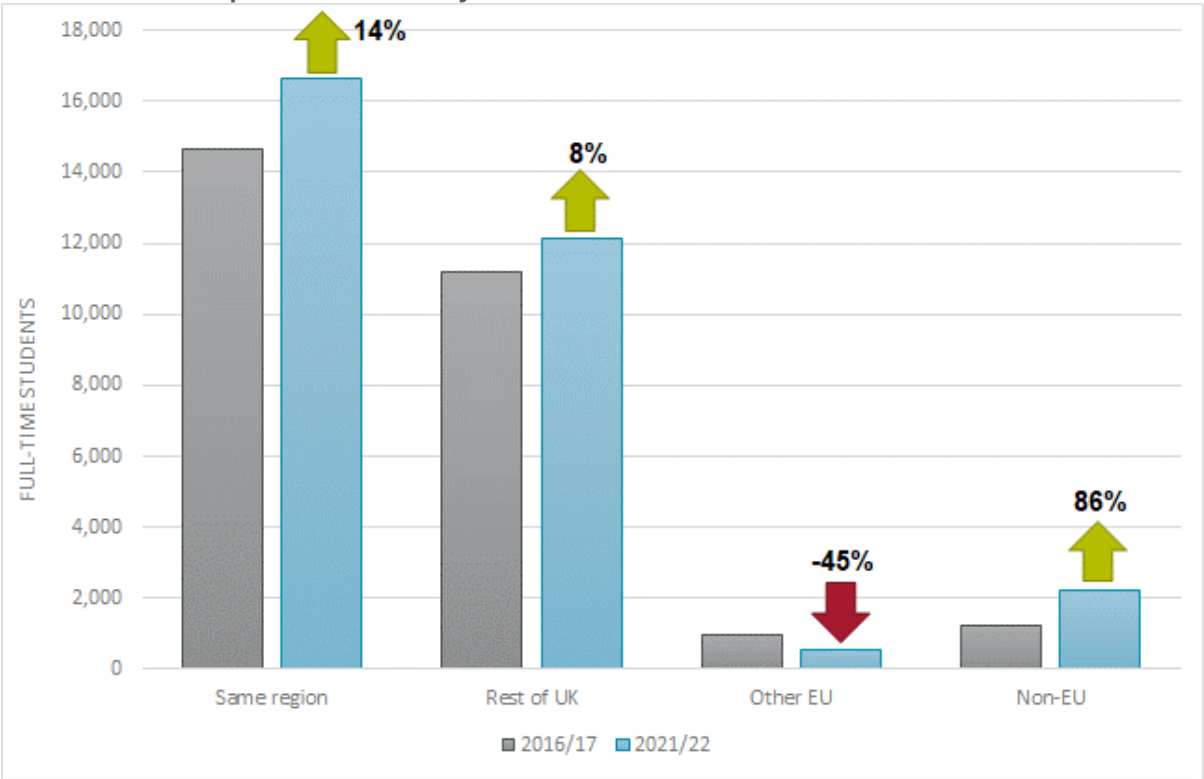
Students from both outside the region and from within the North West have grown steadily since 2016/17, with the largest increase being from regional students at 14%.

Students from outside of the region have increased by 12% across the past five years – a total of 1,545 students. The majority of this growth comes from non-EU students which have increased by 88% since 2016/17, equating to 1,035 students.

# MANCHESTER METROPOLITAN UNIVERSITY

Manchester Metropolitan University has increased student numbers in all domiciles except for students from other EU countries. This cohort has fallen by 45% albeit from a smaller base of 430 students since 2016/17. Despite this, the growth in students from outside of the EU has been strong at 86% or 1,035 students. Behind non-EU growth are regional students, which have increased by 14%, totalling 1,980 students. Finally, students from the rest of the UK have increased by 8% and now account for 12,150 students for 2021/22.

Manchester Metropolitan students by domicile 2016/17 to 2021/22



Source: HESA 2016/17 to 2021/22

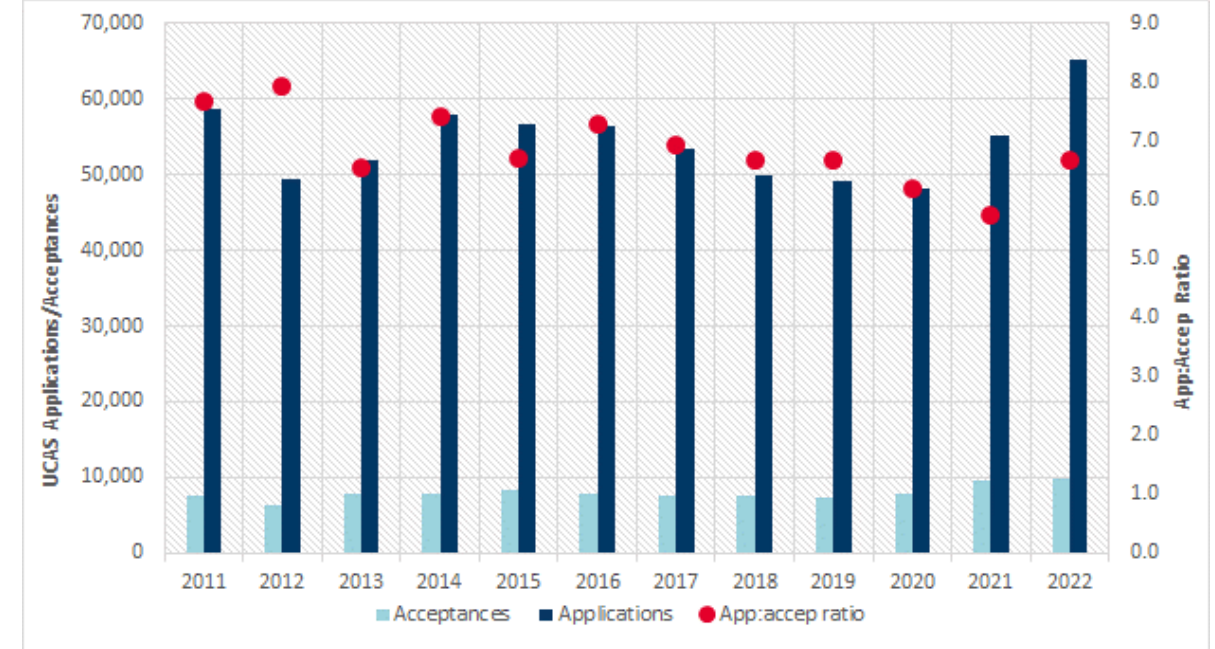
# MANCHESTER METROPOLITAN UNIVERSITY

Manchester Metropolitan University has seen a surge in applications over the last year, increasing by 18% or 10,055 students for 2022 which, as with the University of Manchester, is indicative of the huge demand for places at MMU. Historically, this is the largest single year increase in applications that the institution has ever seen. Similar to the University of Manchester, Manchester Metropolitan University continued to increase the number of applicants following the rise of tuition fees in 2012. From 2012 up until 2014, applications were up by 17%, or 8,525 students.

Acceptances for 2022 totalled 9,770 students, a figure which has increased by 33% since 2019, alongside the large increase in applications. The applications to acceptances ratio at Manchester Metropolitan has consistently been relatively in line with the nationally observed UK averages, and for 2022 stands at 6.7:1. Since accepting 20% of students through clearing in 2020, this percentage has continued to fall since and for 2022, Manchester Metropolitan accepted 9% of students through clearing.

Again, it should be noted that the applications and acceptances outlined above are representative of those who have applied through the UCAS system only, and exclude the large number of postgraduate students now studying at the University.

Undergraduate applications and acceptances over time (2011-2022)



Source: UCAS 2011-2022

# UNIVERSITIES INVESTMENT & PERFORMANCE

03



# UNIVERSITY OF MANCHESTER

The following section outlines key University investments which are increasing overall capacity for teaching and research. The Manchester Engineering Campus is the largest single campus investment in Europe.



## Manchester Engineering Campus

Completed in 2021, the Manchester engineering campus development (MECD) is a £400+ million investment which houses the faculty of engineering at the University of Manchester. It is now home to almost 7,000 students and 1,300 staff and has a variety of flexible teaching and learning spaces.



## Henry Royce Institute Hub

Opened in 2020, the Manchester hub for the Henry Royce Institute, the national body promoting research and applications in advanced materials. The building is a prominent new landmark on the Manchester skyline at 46 meters high.

The Manchester building enables a wide array of ground-breaking research to be undertaken including investigations into biomedical materials which are at the cutting-edge of regenerative medicine and prosthetics and nuclear materials to support the energy sector.



## Innovation District

This 50/50 joint venture between the University of Manchester and Bruntwood SciTec will create a £1.5 billion innovation district, which will be home to a global community that will play a vital role in the future of the UK science and technology sector, with the potential to create over 10,000 new jobs in the 10-15 years.

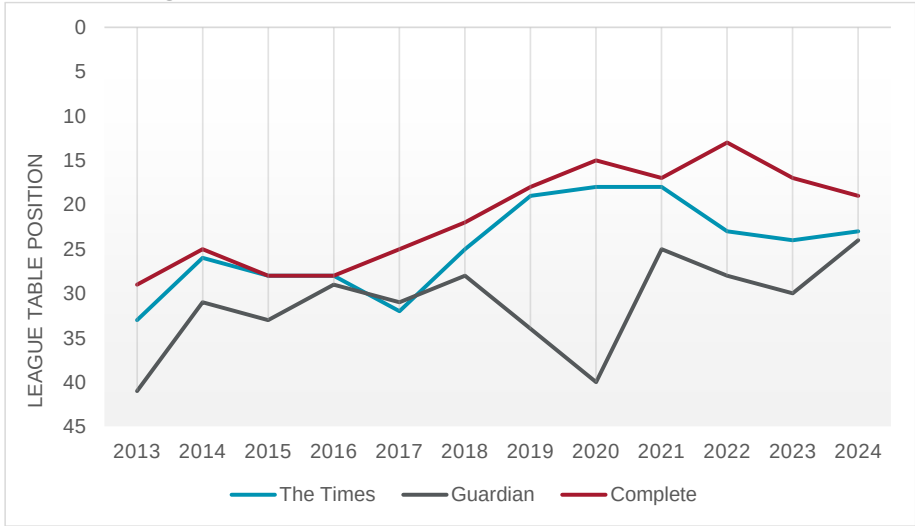
Place design and placemaking will be central to the development of ID Manchester, which when complete will provide over 4 million square feet of new commercial workspace. Public consultation on a draft SRF ended in September 2023.

# LEAGUE TABLE PERFORMANCE

The University of Manchester has been consistently ranked in the top 40 UK institutions over the last decade in all three major UK national league tables. In 2024, the university was ranked at a high of 19<sup>th</sup> place by The Complete University Guide, followed by 23<sup>rd</sup> place by The Times and 24<sup>th</sup> place by The Guardian.

The institution was ranked in 8<sup>th</sup> place in the 2021 Research Excellence Framework, up nine places since the 2014 edition, with 93% of all research classed as world-leading or internationally excellent. The University also received a silver award in the 2017 Teaching Excellence Framework (TEF). These trends are positive in terms of future postgraduate appeal and recruitment.

National League Table Performance 2013-2024



Source: The Guardian, The Complete University Guide, The Times 2013-2024

# MANCHESTER METROPOLITAN UNIVERSITY

The following section outlines key University investments which, as with the University of Manchester, are increasing overall capacity for teaching and research.



## Arts & Humanities Building

Completed in 2020, the new flagship Arts & Humanities building offers 12,500sqm of space, and provides an inspirational venue on the Oxford Road corridor for high-quality teaching by award-winning writers, artists and journalists, and further link MMU to the wider city through shared cultural projects.



## New Science and Engineering Campus

The University has outlined plans to demolish the John Dalton buildings and replace them with a new-build science and engineering campus. The 1970's built 33,000 sq. ft John Dalton West building and the larger 135,000 sq. ft John Dalton East buildings sit together North of the MMU Campus. The University has now set out its plans for a £65m redevelopment of the site, which will see both buildings demolished and replaced with a new-build home for the faculty. The build is set to contain a range of flexible and adaptable state of the art amenities that respond to both modern teaching and research needs.



## School of Digital Arts

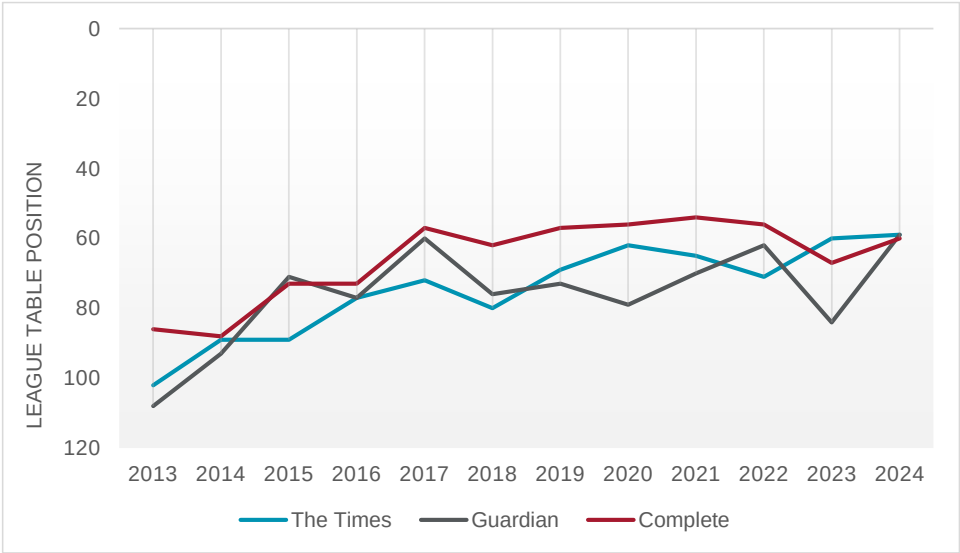
Opened in 2021, Fielden Clegg Bradley Studios' £35 million digital arts building at MMU features a 22m-tall vertical LED light wall. The development also includes a five-storey building at MMU's All Saints Campus. The 5,600 sqm building provides a new home for the School of Digital Arts (SODA), the facility has been designed to support Greater Manchester's creative and digital industries and create a 'digital skills powerhouse' in the city.

# LEAGUE TABLE PERFORMANCE

In 2024 Manchester Metropolitan University (MMU) was ranked in 59<sup>th</sup> place by both the Times and The Guardian and in 60<sup>th</sup> place by The Complete University Guide. The University's gradual rise in the main league tables is positive in terms of its appeal and is reflected in recent applications to study at MMU.

MMU was ranked in 51<sup>st</sup> place in the Research Excellence Framework (REF) 2021, and was awarded a Silver in the Teaching Excellence Framework (TEF) 2017.

National League Table Performance 2013-2024



Source: The Guardian, The Complete University Guide, The Times 2013-2024

# SUPPLY STUDENT ACCOMMODATION IN MANCHESTER

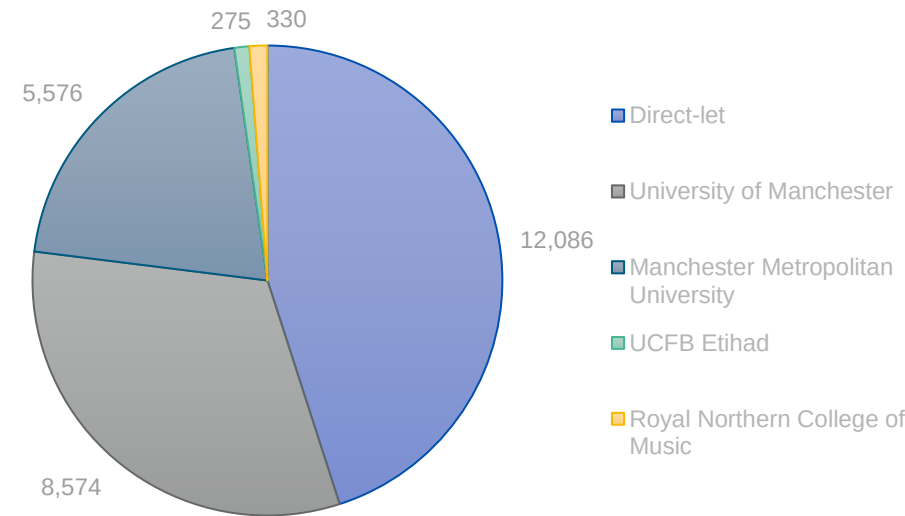


# SUPPLY OVERVIEW

In 2023/24, there are 26,841 purpose-built student accommodation bed spaces available to students in the City of Manchester, making it the fourth largest student accommodation market in the UK. Direct let beds make up the largest offering in Manchester (12,086), followed by beds offered by the University of Manchester (8,574), Manchester Metropolitan University (5,576).

Just over 3,825 new bed spaces have been delivered to the market since 2019 (examined in more detail later in this section), including the 1,184 bed University of Manchester Fallowfield Campus schemes, MMU’s 492 bed Archway development, the Canvas Student-operated River Street development (792 beds), Vita Circle Square (384 beds), Unite’s Artisan Heights (603 beds, partially nominated by MMU), and Mansion Students’ Mansion Point (206 beds). However, over this period a large number of beds have also left the market, including the University of Manchester’s 1,075 bed Owens Park development.

Manchester Stock Profile 2023/24

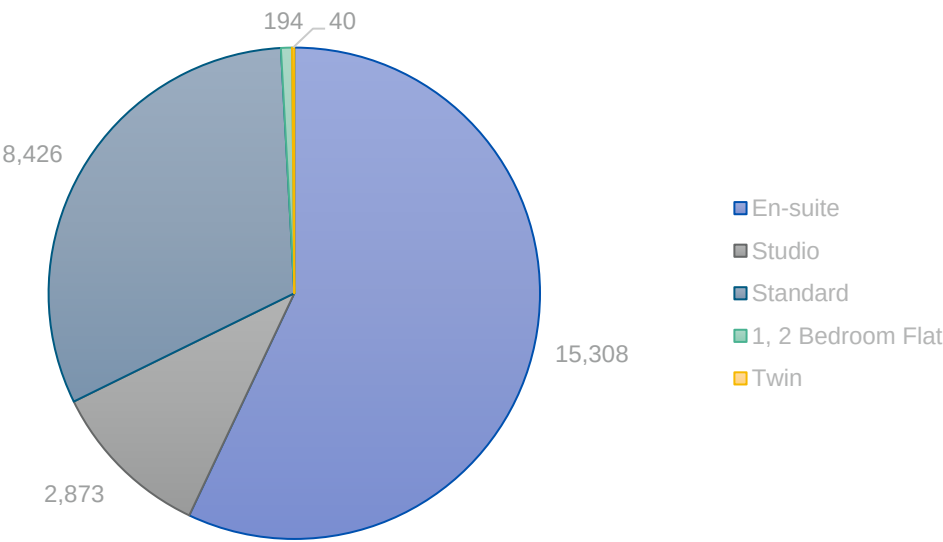


Source: Cushman & Wakefield Student Accommodation Tracker 2023/24

# SUPPLY OVERVIEW

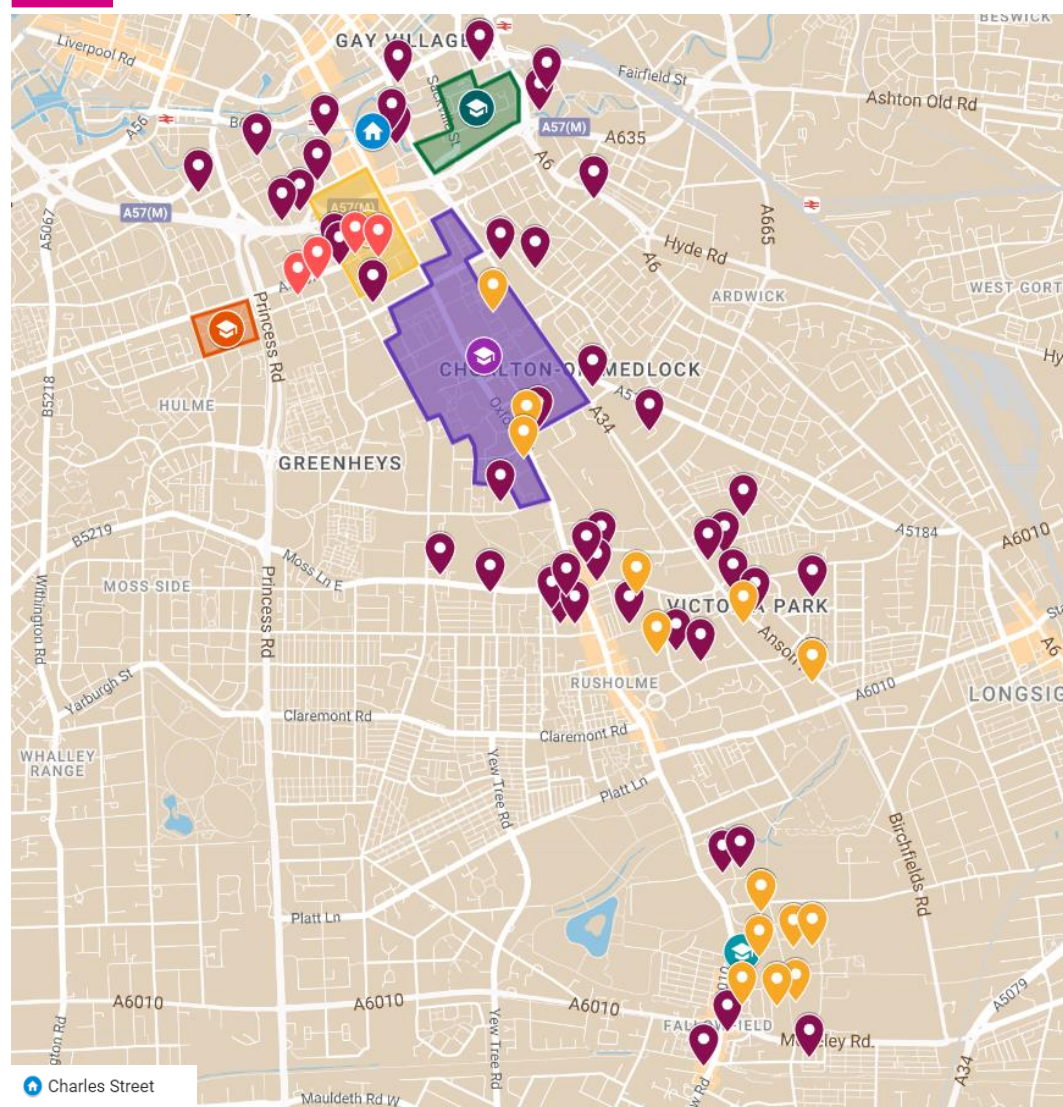
Due to the older nature of much of the University’s stock and a large proportion of direct let beds delivered before 2010, standard bed spaces make up just under a third of the market at 8,426 bed spaces. Conversely, studios represent just 11% of beds available, equivalent to 2,873 bed spaces. En-suite is the most common room type, accounting for 57% of all bed spaces in the Manchester market.

Manchester PBSA by Room Type 2023/24



Source: Cushman & Wakefield Student Accommodation Tracker 2023/24

# SUPPLY BY PROVIDER (ALL PROVIDERS)



- Direct Let Schemes
- Manchester Metropolitan University
- University of Manchester.

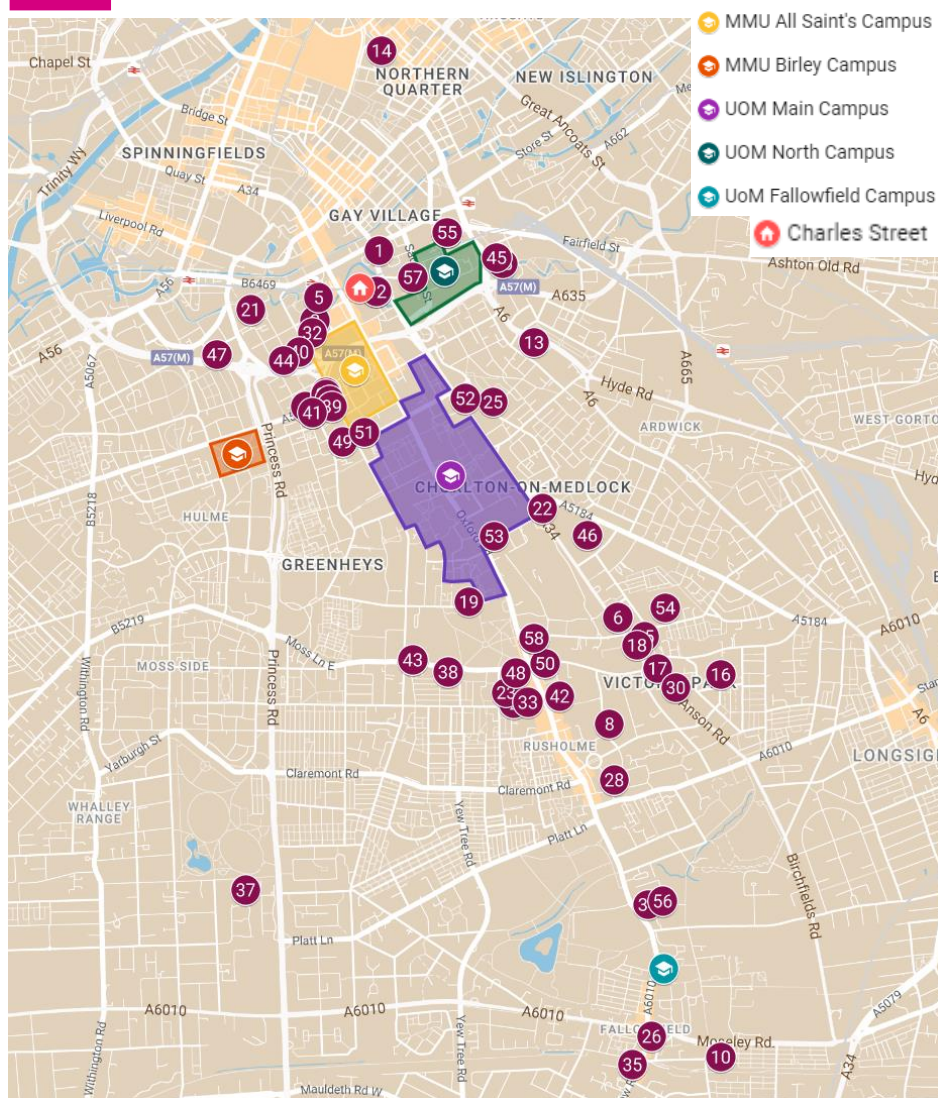
PBSA in Manchester is largely located in and around the “Oxford Road Corridor”, an area just to the south of the City Centre which is bisected by Oxford Road and is home to the two major institutions in the city. As a result, much of the Manchester PBSA market is extremely well located for students at both universities. Over 12,300 and 10,500 beds are offered to University of Manchester and Manchester Metropolitan students within a 10-minute walk, respectively.

Some accommodation is based within the City Centre, with roughly 8,000 beds located largely in the south and south east of this area of the city.

Located just under two miles to the south of the two universities, Fallowfield is one of the most populous student areas in the UK with a small number of private sector PBSA schemes, 4,000 university beds and a vast private rented market.

Source: Google Maps adapted by Cushman & Wakefield

# PRIVATE SECTOR SUPPLY LOCATIONS



Source: Google Maps adapted by Cushman & Wakefield

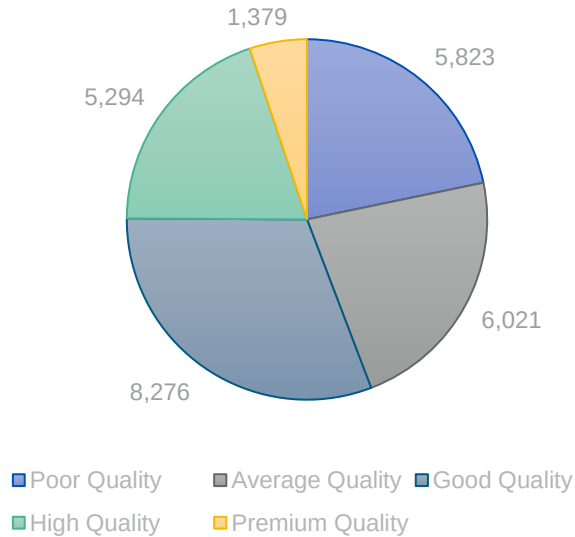
- 1 121 Princess Street
- 2 Atlas Court
- 3 Artisan Heights
- 4 Briarfields Hall
- 5 Bridgewater Heights
- 6 Brook Hall
- 7 Cambridge House
- 8 Carfax Court
- 9 Cavendish Place
- 10 Chancellors Court
- 11 Circle Square (Building 10 & 11)
- 12 Circle Square (Building 9)
- 13 City Edge Apartments
- 14 Clydesdale House
- 15 Coniston Hall
- 16 Daisy Bank
- 17 Daisybank Villas
- 18 Darbshire House
- 19 Denmark Road
- 20 Element Manchester
- 21 First Street
- 22 Grafton Street
- 23 Heald Court

- 24 Kerria Apartments
- 25 Kincardine Court
- 26 Ladybarn House
- 27 Lambert and Fairfield
- 28 Langdale Hall
- 29 Manchester Court
- 30 Manchester Gardens
- 31 Manchester House
- 32 Manchester Student Village
- 33 Manchester Student Village South
- 34 Mansion Point
- 35 Mayfair Court
- 36 Mill Point
- 37 Montgomery House
- 38 Moss Court
- 39 Needham Court
- 40 New Medlock House
- 41 Oxford Court
- 42 Oxney House & Gardens
- 43 Park View
- 44 Parkway Gate
- 45 Piccadilly Point
- 46 Q3 Apartments
- 47 River Street Tower

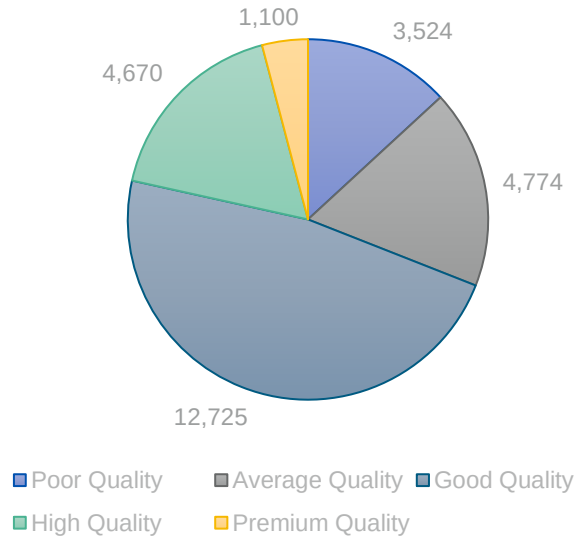
- 48 Ropemaker Court
- 49 Rosamond house
- 50 Rusholme Place
- 51 Sir Charles Groves Halls
- 52 The Chapel
- 53 The Grafton
- 54 Victoria Point
- 55 Warehouse One & Two
- 56 Weston Court
- 57 Weston Hall
- 58 Wilmslow Park House

# ACCOMMODATION QUALITY

Manchester Room Quality 2023/24



Manchester Amenity Quality 2023/24

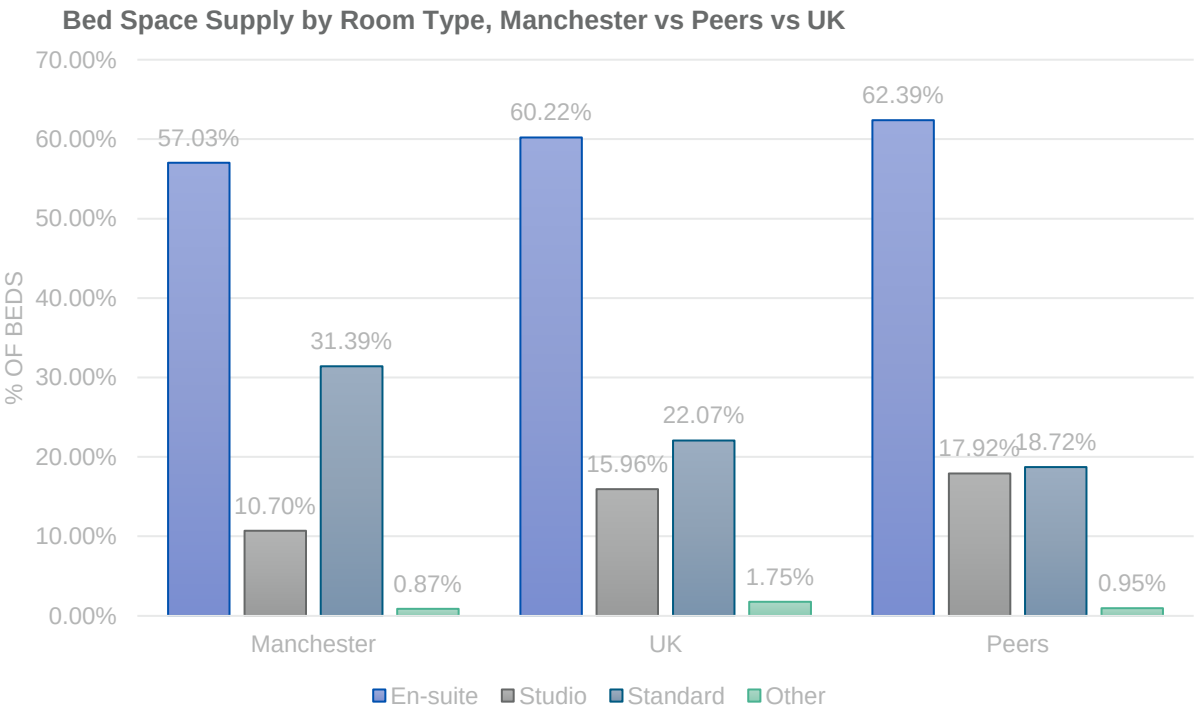


The quality of the accommodation on offer is a key factor for students deciding where they want to live (explored in more detail in the appendices). Lack of recent development in Manchester has meant that there are relatively few high quality schemes available to students in the city. Of the 26,841 beds in Manchester, only 5,294 score highly for room quality; and even fewer (c. 4,670) score highly for the quality of facilities and amenities.

Source: Cushman & Wakefield Accommodation Tracker 2023/24. Note: the Cushman & Wakefield Student Accommodation Tracker ranks every bed space in the UK from 1-5 in terms of room quality and 1-5 in terms of the quality of social and amenity spaces.

# QUALITY AND RENEWAL

As can be seen, Manchester’s supply of en-suite beds is lower than the national and peer group average, with a large number of standard shared bathroom bed spaces available. Studios also account for a significantly less proportion of stock in Manchester compared to peer markets (11% vs. 18%). However, the Manchester’s profile of room type is generally not reflected in pricing (explored in more detail in this report). Arguably, the lower availability of en-suite and studio stock compared to growing demand has driven among the highest rents in the UK.

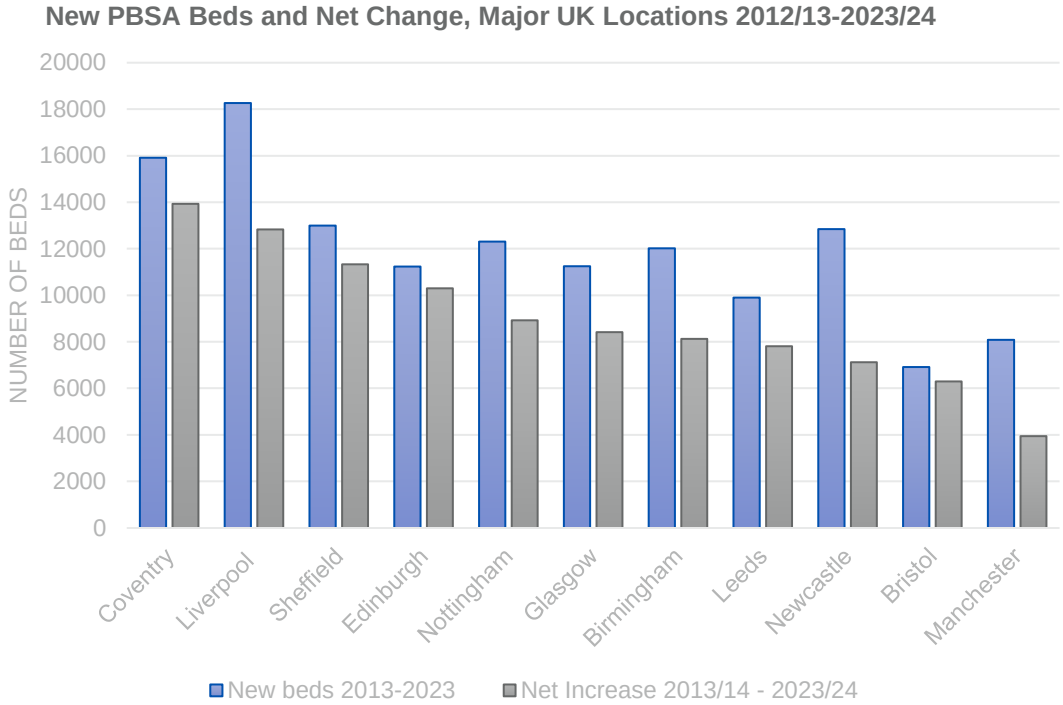


Source: Cushman & Wakefield Student Accommodation Tracker 2023/24

# QUALITY AND RENEWAL

The chart opposite shows the scale of new PBSA bed spaces delivery over time in Manchester (total and net excluding beds that have left the market over the same period).

As can be seen from the chart, Manchester has seen the lowest net increase in PBSA beds delivered between 2013 and 2023 (3,948) compared to the comparator average of 9,003, and the second fewest number of new bed spaces delivered over this period after Bristol. A lack of change and renewal in the market is arguably impacting the student experience of those living in PBSA as highlighted by Manchester's larger share of older bed spaces.



Source: Cushman & Wakefield Student Accommodation Tracker 2023/24

A photograph of three people in a modern office environment. A woman with curly hair stands in the background, looking down at a laptop. In the foreground, a woman with glasses and a denim jacket sits on the left, resting her chin on her hand. A man sits on the right, smiling and looking at the laptop while holding a pen. The image is split diagonally from the top right to the bottom left. The upper-left portion is dark blue with white text, and the lower-right portion is white with blue text. The background of the entire image is a blurred office interior with warm lighting and glass partitions.

# RENTAL ANALYSIS MANCHESTER

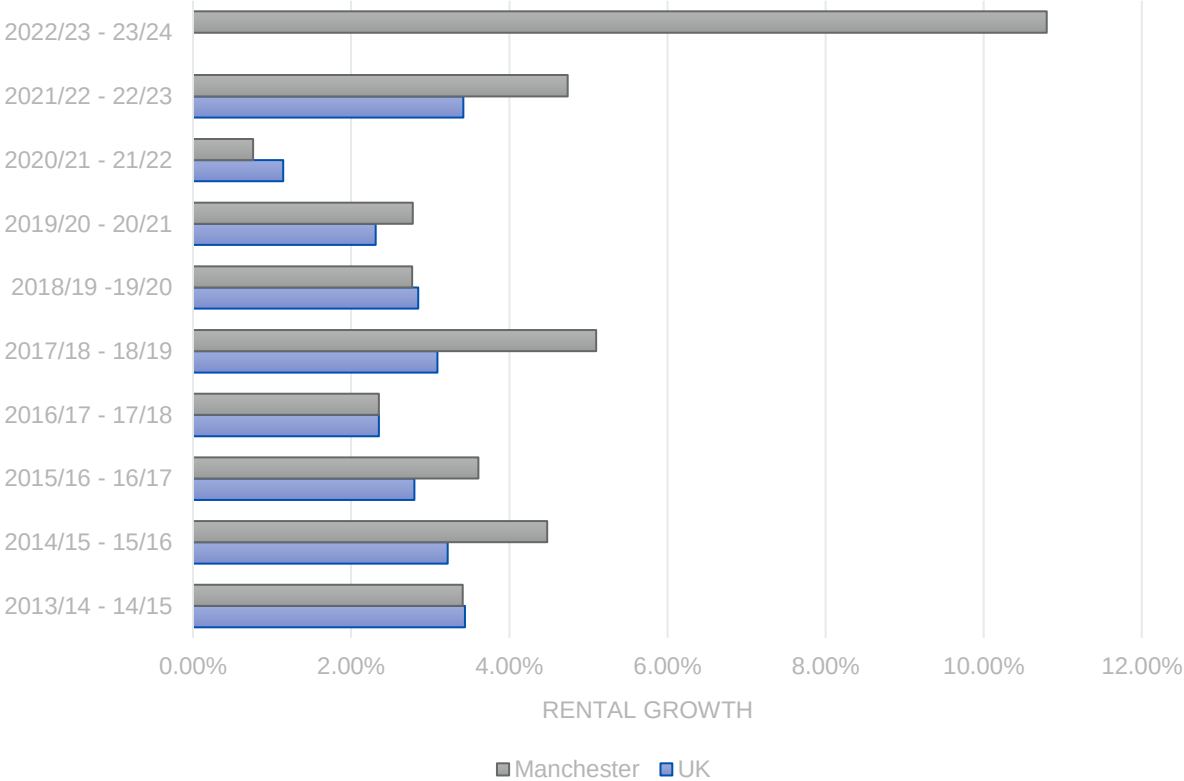
05

# RENTAL GROWTH (ALL)

As can be seen from the chart, between 2013/14 and 2022/23, rents in Manchester have increased by 30%, compared to the national average of 24% over the same period. This is indicative of the strength of demand in the market and competition for bed spaces from the city's large demand pool for accommodation.

Rental growth for 2023/24 has been particularly high in Manchester at 10.80% since 2022/23. It is important to note that strong rental increases have been reported nationally by private providers as well as universities for the 2023/24 academic year, particularly in markets facing demand and supply pressures.

Rental Growth Over Time vs UK (all beds) 2013-2023



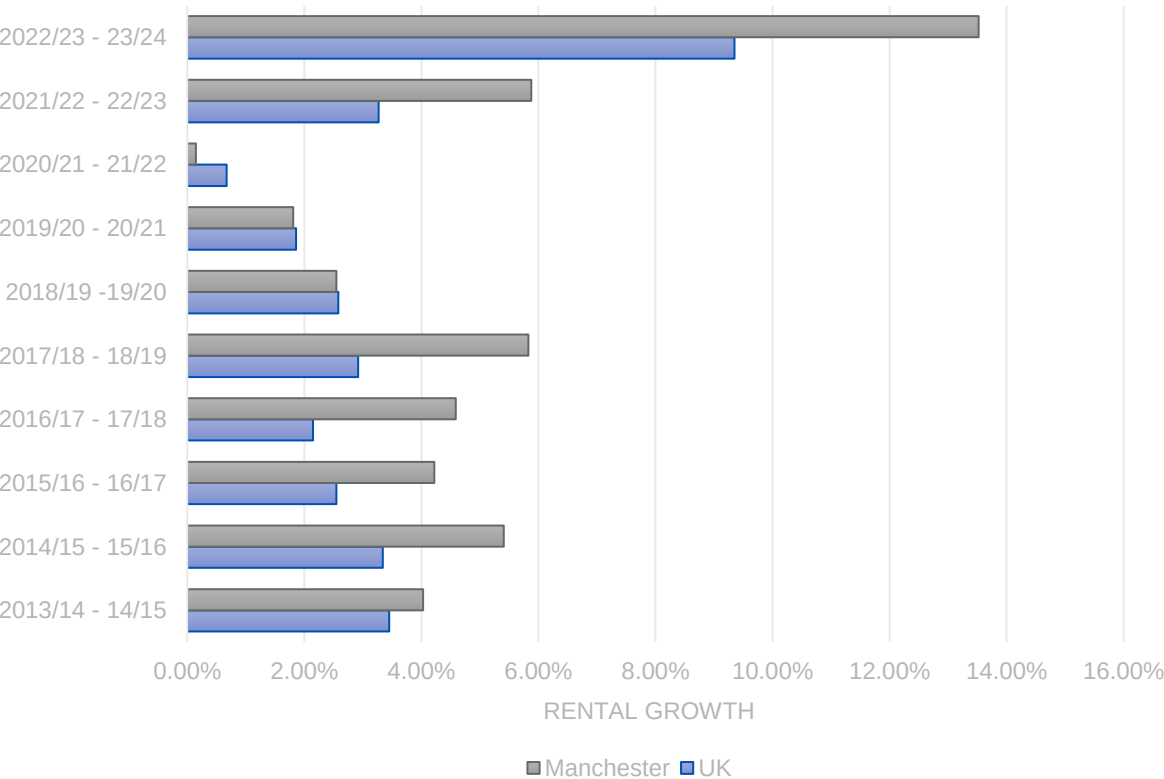
Source: Cushman & Wakefield Student Accommodation Tracker 2023/24 (note: UK average rental growth for 2023/24 has yet to be confirmed)

# RENTAL GROWTH (PRIVATE)

Private rental growth in Manchester has outstripped national averages over time, with rents across the private sector growing by 47.99% since 2013/14. This is higher than the national average of 32.14% over the same period and is again indicative of the strength of demand in the market.

Growth from 2022/23 to 2023/24 in particular has sky rocketed in Manchester, growing at 13.52% (above the UK's growth at 9.35%). Whilst 13.5% is considerably above historic rental growth in Manchester, the rising demand for accommodation and acute supply pressures have led to rental increases exceeding national average rental growth.

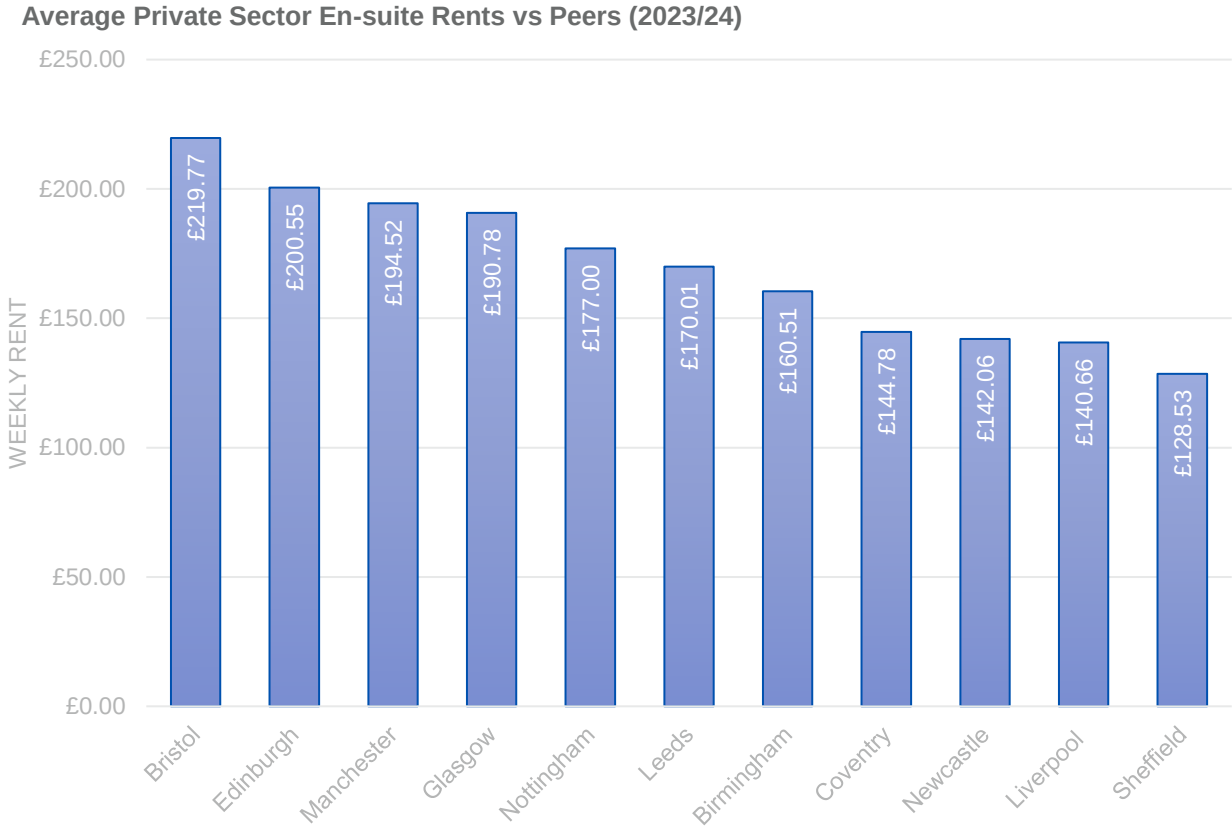
Rental Growth Over Time vs UK (private sector beds) 2013-2023



Source: Cushman & Wakefield Student Accommodation Tracker 2023/24

# MANCHESTER VS THE MARKET

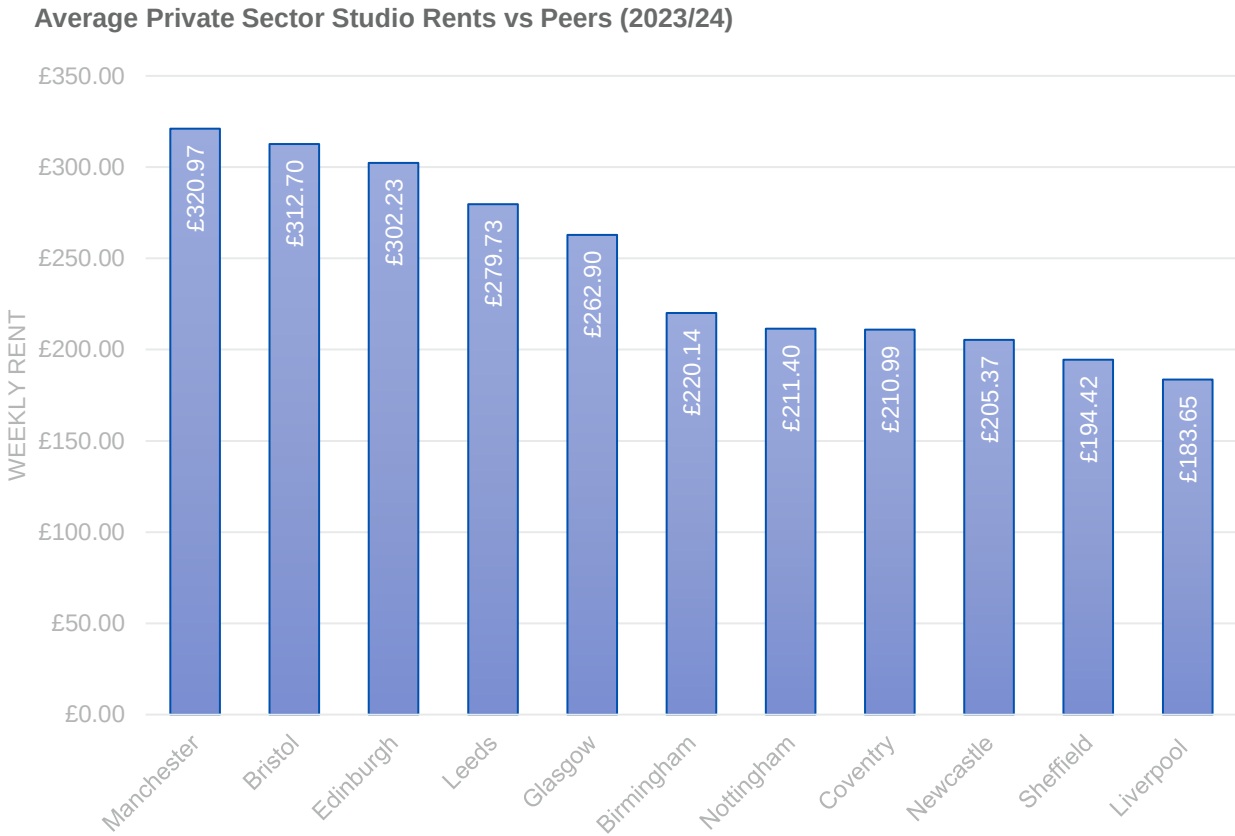
The average price of a private sector en-suite bed in Manchester is £194.52 per week (2023/24), making Manchester one of the most expensive major markets in the UK, behind Bristol and Edinburgh. This average price is 71% higher than in Sheffield, which benefits from a considerably higher standard of overall product than Manchester based on Cushman & Wakefield’s quality analysis. Arguably, restricted competition and lack of innovation through new products has meant that strong rental growth could be maintained without major investment in communal facilities and amenities on site.



Source: Cushman & Wakefield Accommodation Tracker 2023/24

# MANCHESTER VS THE MARKET

The average price of a private sector studio bed in Manchester is £320.97 per week (2023/24), among the most expensive weekly studio rents in the UK. This average price is 75% higher than in Liverpool. Although studios in Manchester are of a higher quality than those available in Liverpool, the quality differential is not significant (based on Cushman & Wakefield’s quality analysis).



Source: Cushman & Wakefield Accommodation Tracker 2023/24



# PRIVATE RENTED SECTOR MANCHESTER

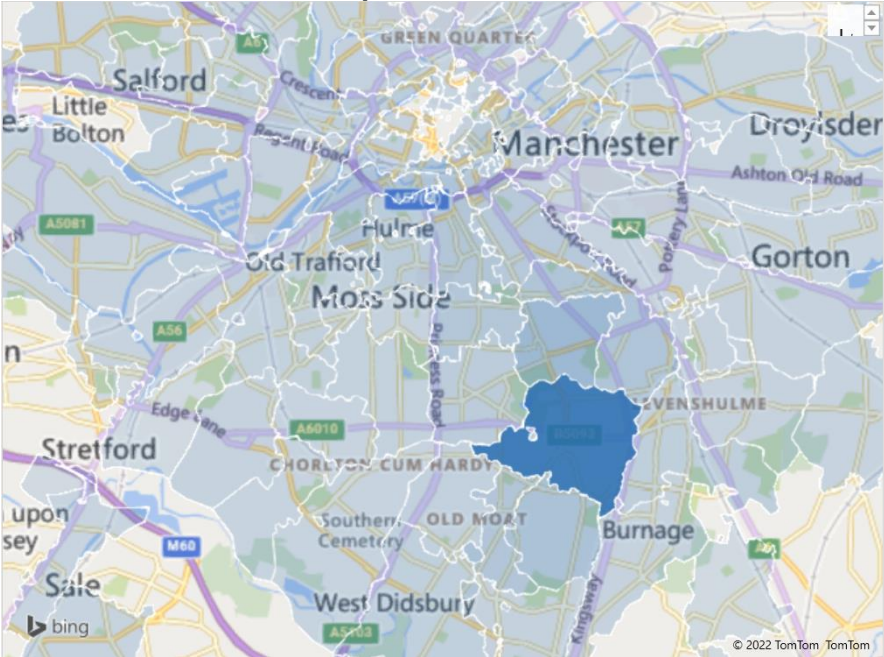
06

# PRIVATE RENTED SECTOR

Cushman & Wakefield has analysed students living in the private rented sector in Manchester according to 2021/22 HESA data. This is the most recent data which has been released since 2020/21, data which was not used due to differences in the collection of data during the COVID-19 pandemic.

In 2021/22, there were 25,940 students living in HMOs across Manchester. Just over 10,000 students live in the four postcode areas highlighted in the table below. A large proportion of students live in South Manchester, with over 6,000 students in the popular student area of Fallowfield.

Manchester HMO Heat Map 2021/22



Source: HESA 2021/22

Key postcode areas 2021/22

| Area                   | Postcode | Number of Students |
|------------------------|----------|--------------------|
| City Centre            | M1 5     | 1,105              |
| Withington             | M20 4    | 1,215              |
| Rusholme/Victoria Park | M14 5    | 1,930              |
| Fallowfield            | M14 6    | 6,640              |

Source: HESA 2021/22

Fallowfield is the most populous HMO area of Manchester and is home to over 4,700 more students than the next most popular area. This postcode area is over 30 minutes walk to the University of Manchester's South Campus but is usually reached by bus, due to the extensive services available on Wilmslow Road/Oxford Road.

# LOCATIONAL TRENDS

Our Manchester - the Manchester strategy, notes that “freeing up former student lets and, therefore increasing the supply of good quality homes for sale and rent will provide the opportunity for Manchester residents to raise their individual and collective aspirations”. Our analysis shows that more students are likely to be forced into HMO accommodation as the demand pool for beds in Manchester grows.

Further, MCC executive PBSA in Manchester report May 2023 noted that students are exempt from paying council tax and “in 2022/23 Manchester’s income from Council tax was reduced by over £18m due to exemptions... the proposed developments may help to reduce student exemptions in the City Centre and South Manchester by directing students to PBSA rather than other dwellings”.

It is clear that students are increasingly looking to live in central areas of Manchester where a higher quality of housing is available. MCC Executive PBSA in Manchester Report May 2023 refers to the 2019 report which stated that “the number of student exemptions reduced by 32% between 2010 and 2019. In the City Centre, the number of student exemptions has increased by 24% over the same period”.

This reflects Cushman & Wakefield's own analysis of HESA data between 2017/18 and 2021/22 which shows clear evidence of a movement of students from south Manchester to the City Centre, and a growing number of students in central private rented housing, preventing occupation by the wider population. The development of PBSA would allow a movement of students out of such housing and into purpose-built stock that would better support the student experience.

## Largest Changes/Reductions in Student Numbers

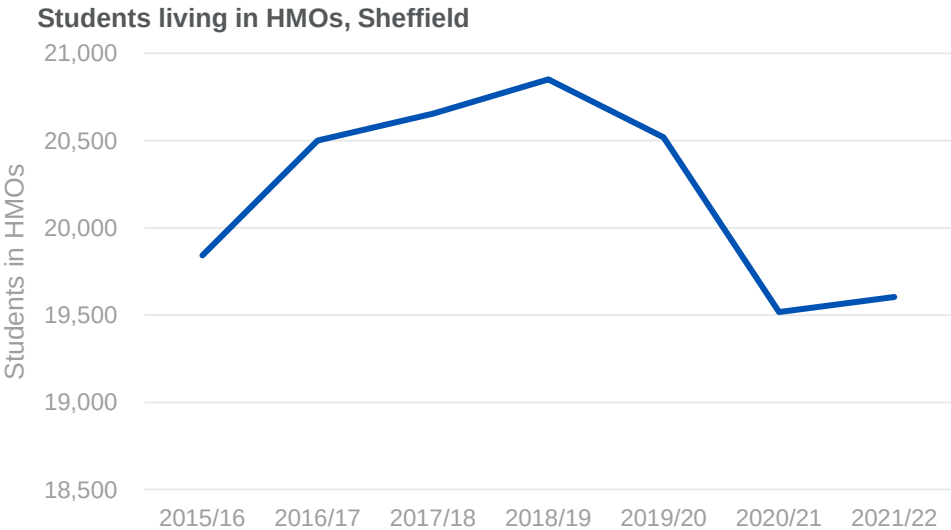
| Largest Reduction |                                                |               | Highest Increase |                                                |                   |
|-------------------|------------------------------------------------|---------------|------------------|------------------------------------------------|-------------------|
| Postcode<br>2021  | Change in Students<br>in 2017/18 to<br>2021/22 | Location      | Postcode<br>2021 | Change in Students<br>in 2017/18 to<br>2021/22 | Location          |
| M14 6             | -735                                           | Fallowfield   | M15 4            | 525                                            | Central/MMU       |
| M14 5             | -450                                           | Victoria Park | M1 3             | 485                                            | Central/MMU       |
| M20 4             | -245                                           | Withington    | M15 6            | 450                                            | Central/MMU       |
| M20 3             | -185                                           | Withington    | M3 5             | 380                                            | North City Centre |
| M14 7             | -170                                           | Fallowfield   | M1 7             | 270                                            | Central/MMU       |
| M13 0             | -160                                           | Victoria Park | M3 7             | 185                                            | North City Centre |
| M3 6              | -50                                            | Salford       | M5 4             | 160                                            | Salford           |
| M15 5             | -45                                            | Central/MMU   | M4 4             | 135                                            | NOMA              |
| M14 4             | -40                                            | Victoria Park | M1 2             | 125                                            | Central/MMU       |
| M16 8             | -40                                            | Whalley Range | M50 3            | 110                                            | Salford Quays     |

Source: HESA 2017/18 – 2021/22

# CASE STUDY: SHEFFIELD

According to HESA 2021/22, 19,065 students studying in Sheffield resided in ‘other accommodation’, largely private rented Houses in Multiple Occupation (HMOs). Over time this figure has grown in line with the increasing demand pool but started to decline in 2019/20 (HESA). This figure has marginally increased in 2021/22 thanks to an influx of students at Sheffield Hallam, as well as the slowing rate of development. The most popular area for students studying at the University of Sheffield has traditionally been towards the north-west of the City Centre in Crookes, where many returning students traditionally move due to the proximity of the main campus, although this location has seen the largest reduction in students living in HMOs as highlighted in the table.

Anecdotal evidence suggests there has been a change in the type and size of properties students are choosing to rent. A trend Cushman & Wakefield has observed in other cities is a move away from traditional HMO products in favour of modern City Centre apartments, with these products particularly attractive to international students.



Source: HESA 2015/16 – 2021/22

**Largest Changes/Reductions in Student Numbers**

| Largest Reduction |                                          |                        | Highest Increase |                                          |                         |
|-------------------|------------------------------------------|------------------------|------------------|------------------------------------------|-------------------------|
| Postcode 2021     | Change in Students in 2015/16 to 2021/22 | Location               | Postcode 2021    | Change in Students in 2015/16 to 2021/22 | Location                |
| S10 1             | -965                                     | Crookes                | S1 4             | 1,125                                    | University of Sheffield |
| S11 8             | -330                                     | Sharrow & Highfield    | S3 7             | 595                                      | University of Sheffield |
| S10 2             | -320                                     | Broomhall              | S2 4             | 360                                      | Sharrow & Highfield     |
| S6 3              | -265                                     | North City Centre      | S3 8             | 240                                      | West Bar                |
| S10 5             | -145                                     | Endcliffe              | S1 2             | 165                                      | West Bar                |
| S7 1              | -100                                     | South (Abbeydale Road) | S1 3             | 85                                       | University of Sheffield |
| S10 3             | -70                                      | Endcliffe              | S2 5             | 30                                       | Castlegate              |
| S6 2              | -70                                      | North (Owlerton)       | S35 1            | 5                                        | North (Rainstorth)      |
| S1 1              | -55                                      | City Centre            | S13 9            | 5                                        | East (Woodhouse Mill)   |
| S2 3              | -40                                      | Park Hill              | S65 1            | 5                                        | Rotherham               |

Source: HESA 2015/16 – 2021/22

# DEVELOPMENT PIPELINE

## PLANNED BEDS



# DEVELOPMENT PIPELINE

Manchester PBSA Development Pipeline, November 2023

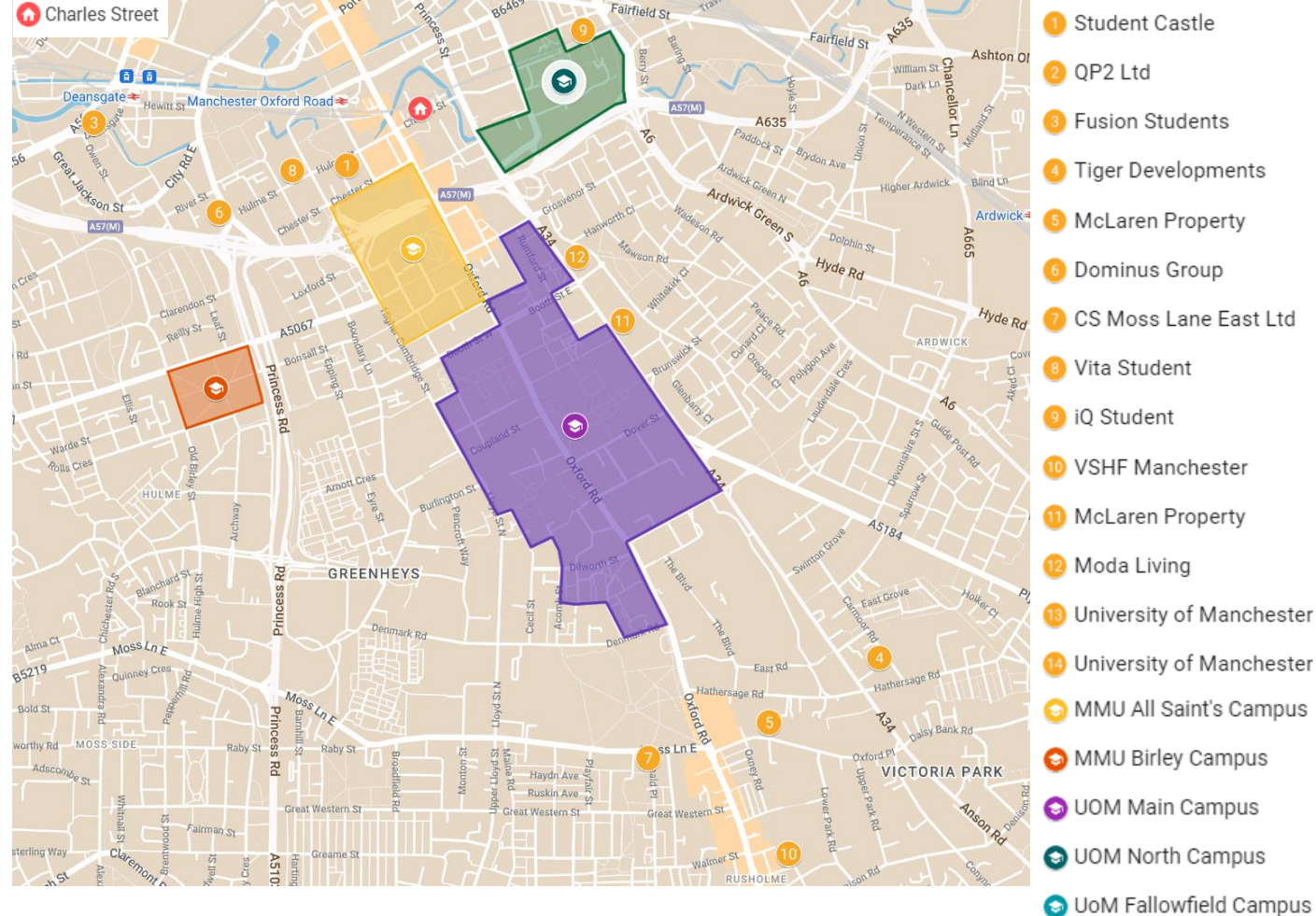
| Address                                                        | Postcode | Planning Reference | Application date | Status                  | Number of beds | Studios | Clusters | Applicant                | Anticipated opening |
|----------------------------------------------------------------|----------|--------------------|------------------|-------------------------|----------------|---------|----------|--------------------------|---------------------|
| Hulme Street                                                   | M1 5GL   | 121252/FO/2018     | Sep-18           | Approved                | 853            | 853     | 0        | Student Castle           | Mar-26              |
| Harry Lord House, 120 Humphrey Road                            | M16 9DF  | 101155/OUT/20      | Jul-20           | Outline Approved        | 66             | 66      | 0        | QP2 Ltd                  | Jul-25              |
| Land At Chester Road(A56), Deansgate /Bridgewater Viaduct      | M3 4LB   | 129406/FO/2021     | Feb-21           | Approved                | 534            | 289     | 245      | Fusion Students          | Dec-27              |
| 88 - 90 Carmoor Road                                           | M13 0FB  | 135576/FO/2022     | Nov-22           | Approved                | 172            | 35      | 137      | Tiger Developments       | Feb-27              |
| St. Gabriels Hall, 1 Oxford Place                              | M14 5RP  | 135278/FO/2022     | Nov-22           | Approved                | 319            | 199     | 120      | Mclaren Property         | Feb-25              |
| Medlock Street/River Street &, Mancunian Way                   | M15 5FJ  | 135419/FO/2022     | Nov-22           | Approved                | 1,014          | 272     | 742      | Dominus Group            | May-27              |
| 466 - 472 Moss Lane East                                       | M14 4PJ  | 135544/FO/2022     | Nov-22           | Approved                | 261            | 36      | 225      | CS Moss Lane East Ltd    | Jan-25              |
| The River Medlock, Cambridge Street, To The East, Hulme Street | M1 5GG   | 136170/FO/2023     | Mar-23           | Approved                | 576            | 476     | 100      | Vita Student             | Mar-25              |
| Echo Street                                                    | M1 3QJ   | 136874/FO/2023     | May-23           | Approved                | 1,224          | 589     | 635      | iQ Student               | Sep-26              |
| Park Hall, Thurloe Street                                      | M14 5SG  | 136746/FO/2023     | May-23           | Submitted               | 31             | 1       | 30       | VSHF - Manchester        | Feb-25              |
| Upper Brook Street, Ardwick                                    | M13 0HB  | 137401/FO/2023     | Jun-23           | Submitted               | 1,100          | 486     | 614      | Moda Living              | Aug-31              |
| Upper Brook Street, Ardwick                                    | M13 9TD  | 137399/FO/2023     | Jun-23           | Submitted               | 737            | 288     | 449      | Mclaren Property         | Aug-31              |
| Wilmslow Road (Fallowfield Campus Redevelopment)               | M14 6HD  | 138126/OO/2023     | Jun-23           | Outline Plans Submitted | 3300*          | 0       | 3,300    | University of Manchester | Jun-30              |

Source: Manchester City Council. \*net position differs from total

The development pipeline currently stands at 10,187 beds with 4,953 beds approved (49%) - a small number for a market of this size. Over 3,000 beds form part of the University of Manchester's plans to redevelop the Fallowfield campus, representing a net increase of 1,990-2,025 beds (the outline planning application has been submitted and the number of beds highlighted in the table is subject to change, the mothballing of Owens Park is accounted for in the net increase). The private sector accounts for the remaining 6,887 beds. Student Castle, Fusion, Vita and iQ all have proposed schemes in the city, due approximately for delivery between March 2025 and December 2027. The majority of the developments are located to the north of the Oxford Corridor, near Manchester Metropolitan University and 5-10 minutes from the northern end of the University of Manchester's main campus. A map of proposed developments can be seen overleaf.

# DEVELOPMENT PIPELINE (LOCATION)

## Manchester Pipeline Locations



Source: Google Maps adapted by Cushman & Wakefield

08

# DEMAND & SUPPLY

## STUDENT TO BED RATIO



# DEMAND AND SUPPLY

The pool calculation below sets out our assumptions of demand for student accommodation in Manchester taking into account students studying at the University of Manchester and Manchester Metropolitan University, and the Royal Northern College of Music. It excludes private institutions and can therefore be considered a conservative analysis of overall demand. In arriving at our demand pool, Cushman & Wakefield have excluded a number of students who are unlikely to demand a bed in the city. This includes a number of students from nearby counties which are in commuting distance of the institutions. Note that the table includes latest demand information (2021/22) and latest supply data (2023/24).

The student to bed ratio in Manchester currently stands at 2.04:1, with 27,884 students unable to access a PBSA bed space in the city. The demand-supply imbalance in Manchester and the implications of future development are examined in more detail overleaf.

## Demand-Supply Dynamics, Manchester

| MANCHESTER CITY-WIDE                                                          | 2021/22 |
|-------------------------------------------------------------------------------|---------|
| Total Full-time & Sandwich Students                                           | 73,200  |
| From which:                                                                   |         |
| Deductions from the pool of students                                          |         |
| Students from the region who do not require accommodation                     | 17,195  |
| Sandwich students currently on a placement year and unlikely to demand a room | 1,280   |
| TOTAL POOL                                                                    | 54,725  |
| Number of beds (university & private)                                         | 26,841  |
|                                                                               |         |
| Student:Bed ratio                                                             | 2.04    |

Source: HESA 2021/22, Cushman & Wakefield Student Accommodation Tracker 2023/24

# DEMAND AND SUPPLY (IN-DEPTH)

As part of our analysis, we have modelled the impact of development on the Manchester market over time. For completeness, two different scenarios have been considered, along with a range of sensitivities. These are outlined below.

- **Scenario 1** The first model considers a scenario where the demand pool for accommodation in Manchester grows at a rate of 1.5% per annum from 2022/23 – i.e. a level considerably below recent market performance: **The Conservative Scenario**. It should be noted that this growth rate is in line with that modelled by Manchester City Council in its Report for Resolution in relation to PBSA of 31<sup>st</sup> May 2023.
- The Scenario assumes that all bed spaces in the development pipeline are delivered, based on our currently assumed year of delivery to the market for each, with an assumption that the University of Manchester's major redevelopment is phased. The scenario considers the following:
  - The student to bed ratio over time
  - The number of students unable to access PBSA over time
  - The number of beds required in the market each year to maintain the current number of students unable to access PBSA (i.e. to avoid pressures on the housing market worsening)
  - The difference between anticipated deliveries and the number of beds needed to avoid pressure increasing on the housing market
- **Scenario 2** The second model considers a scenario where the demand pool for accommodation in Manchester grows at a rate of 3.5% per annum from 2022/23 – i.e. a level consistent with performance over recent years: **The Realistic Scenario**. Given the strong appeal of the City's universities and the growing non-local demographic – combined with a Higher Education funding model that encourages growth – this scenario can currently be considered realistic. The Realistic Scenario also considers the four key analysis areas above.

**Both scenarios also consider an environment where an additional 500 bed spaces are delivered per annum over and above bed spaces in the development pipeline – i.e. 3,500 additional beds to 2029/30.**

In addition, the analysis also considers the pipeline of sites identified in the Report for Resolution. It should be noted that a number of these sites (Church Inn, Deansgate South, First Street (plot 10b), Great Marlborough Street, Echo Street, St Gabriel's, Upper Brook Street, One Medlock, Carmoor Road and Moss Lane East) are already included in the pipeline analysis noted above as these sites are already in the planning system. The number of beds comprising these developments (excluding the delivered Church Inn which is included in existing supply) is in line with current planning applications, 6,783, and is higher than the City Council's own assessment of these sites at 6,068.

# DEMAND AND SUPPLY (IN-DEPTH)



In addition to those sites identified by the City Council that are already in the planning system (or in the case of Church Inn, have already been delivered), an additional potential 6,477 beds have also been identified, noting “some may not be brought forward”. The addition of these bed spaces has also been considered at the end of this section of the report for completeness.

# DEMAND AND SUPPLY (CONSERVATIVE SCENARIO)

Modelled Demand Supply Dynamics Over Time (modelled Conservative 1.5% demand pool growth)

|                                                                            | 2013/14     | 2014/15     | 2015/16     | 2016/17     | 2017/18     | 2018/19     | 2019/20     | 2020/21     | 2021/22     | 2022/23     | 2023/24     | 2024/25     | 2025/26     | 2026/27     | 2027/28     | 2028/29     | 2029/30     | 2030/31     |
|----------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Conservative Demand Pool Growth (1.5% growth p/a post 2021/22)             | 42,765      | 43,365      | 46,025      | 46,200      | 46,915      | 47,495      | 47,405      | 51,220      | 54,725      | 55,545      | 56,380      | 57,225      | 58,085      | 58,955      | 59,840      | 60,740      | 61,650      | 62,575      |
| Number of Beds (all pipeline post-2023/24)                                 | 22,893      | 23,256      | 23,119      | 23,180      | 23,975      | 24,113      | 25,740      | 26,800      | 27,118      | 26,782      | 26,841      | 26,841      | 28,094      | 29,318      | 32,861      | 35,693      | 35,693      | 35,693      |
| <b>Student to bed ratio</b>                                                | <b>1.87</b> | <b>1.86</b> | <b>1.99</b> | <b>1.99</b> | <b>1.96</b> | <b>1.97</b> | <b>1.84</b> | <b>1.91</b> | <b>2.02</b> | <b>2.07</b> | <b>2.10</b> | <b>2.13</b> | <b>2.07</b> | <b>2.01</b> | <b>1.82</b> | <b>1.70</b> | <b>1.73</b> | <b>1.75</b> |
| Students unable to access PBSA                                             | 19,872      | 20,109      | 22,906      | 23,020      | 22,940      | 23,382      | 21,665      | 24,420      | 27,607      | 28,763      | 29,539      | 30,384      | 29,991      | 29,637      | 26,979      | 25,047      | 25,957      | 26,882      |
| Beds Needed to Maintain 2021/22 HMO numbers                                |             |             |             |             |             |             |             |             |             | 27,938      | 28,773      | 29,618      | 30,478      | 31,348      | 32,233      | 33,133      | 34,043      | 34,968      |
| Difference between maintaining 2021/22 HMO numbers and bed delivery        |             |             |             |             |             |             |             |             |             | -1,156      | -1,932      | -2,777      | -2,384      | -2,030      | 628         | 2,560       | 1,650       | 725         |
| <i>Additional delivery scenario = all pipeline + 500 additional</i>        |             |             |             |             |             |             |             |             |             | 27,282      | 27,341      | 27,341      | 28,594      | 29,818      | 33,361      | 36,193      | 36,193      | 36,193      |
| <i>SBR</i>                                                                 |             |             |             |             |             |             |             |             |             | 2.04        | 2.06        | 2.09        | 2.03        | 1.98        | 1.79        | 1.68        | 1.70        | 1.73        |
| <i>Students unable to access PBSA</i>                                      |             |             |             |             |             |             |             |             |             | 28,263      | 29,039      | 29,884      | 29,491      | 29,137      | 26,479      | 24,547      | 25,457      | 26,382      |
| <i>Beds Needed to Maintain 2021/22 HMO numbers</i>                         |             |             |             |             |             |             |             |             |             | 27,938      | 28,773      | 29,618      | 30,478      | 31,348      | 32,233      | 33,133      | 34,043      | 34,968      |
| <i>Difference between maintaining 2021/22 HMO numbers and bed delivery</i> |             |             |             |             |             |             |             |             |             | -656        | -1,432      | -2,277      | -1,884      | -1,530      | 1,128       | 3,060       | 2,150       | 1,225       |

Source: HESA/Cushman & Wakefield/Cushman & Wakefield Student Accommodation Tracker/Manchester City Council Planning

# DEMAND AND SUPPLY (CONSERVATIVE SCENARIO)

Under The Conservative Scenario the demand pool for accommodation in Manchester grows from 54,725 in 2021/22 to 62,575 by 2030/31. The number of bed spaces rises from 26,841 in 2023/24 to 35,693 in 2030/31 (assuming no beds leave the market over this period).

- **Student to bed ratio** – under this scenario, the student to bed ratio moves from 2.02:1 in 2021/22 to 1.75:1 in 2030/31
- **Students unable to access PBSA** – the number of students unable to access PBSA moves from 27,607 in 2021/22 to 26,882 in 2030/31
- **Implications for the housing market** – under this scenario, 725 students would now be able to be housed in PBSA and leave the private rented sector.
- **Additional sensitivity** – considering an additional 500 beds delivered to the market, the student to bed ratio would move from 2.02:1 in 2021/22 to 1.73:1 in 2030/31. However, the number of students unable to access PBSA would continue to rise, with an additional 1,225 bed spaces again freeing up space in the private rented sector.
- **As can be seen, even under a Conservative Scenario, additional bed spaces are required to meet demand, over and above those already in the development pipeline. The proposed Charles Street development is deliverable and able to meet this growing need, in line with the Report for Resolution's statement that "other schemes may also be progressed that are not on the list but nevertheless comply with Policy H12".**

The Realistic Scenario is considered overleaf.

# DEMAND AND SUPPLY (REALISTIC SCENARIO)

Modelled Demand Supply Dynamics Over Time (modelled Realistic 3.5% demand pool growth)

|                                                                                                                | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 |
|----------------------------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Consistent Demand Pool Growth (pool continues to grow at 3.5% p/a in line with performance 2013/14 to 2021/22) | 42,765  | 43,365  | 46,025  | 46,200  | 46,915  | 47,495  | 47,405  | 51,220  | 54,725  | 56,640  | 58,623  | 60,675  | 62,798  | 64,996  | 67,271  | 69,625  | 72,062  | 74,585  |
| Student to bed ratio                                                                                           | 1.87    | 1.86    | 1.99    | 1.99    | 1.96    | 1.97    | 1.84    | 1.91    | 2.02    | 2.11    | 2.18    | 2.26    | 2.24    | 2.22    | 2.05    | 1.95    | 2.02    | 2.09    |
| Students unable to access PBSA                                                                                 | 19,872  | 20,109  | 22,906  | 23,020  | 22,940  | 23,382  | 21,665  | 24,420  | 27,607  | 29,858  | 31,782  | 33,834  | 34,704  | 35,678  | 34,410  | 33,932  | 36,369  | 38,892  |
| Beds Needed to Maintain 2021/22 HMO numbers                                                                    |         |         |         |         |         |         |         |         |         | 29,033  | 31,016  | 33,068  | 35,191  | 37,389  | 39,664  | 42,018  | 44,455  | 46,978  |
| Difference to bed delivery                                                                                     |         |         |         |         |         |         |         |         |         | -2,251  | -4,175  | -6,227  | -7,097  | -8,071  | -6,803  | -6,325  | -8,762  | -11,285 |
|                                                                                                                |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Additional delivery scenario = all pipeline + 500 additional                                                   |         |         |         |         |         |         |         |         |         | 27,282  | 27,341  | 27,341  | 28,594  | 29,818  | 33,361  | 36,193  | 36,193  | 36,193  |
| SBR                                                                                                            |         |         |         |         |         |         |         |         |         | 2.08    | 2.14    | 2.22    | 2.20    | 2.18    | 2.02    | 1.92    | 1.99    | 2.06    |
| Students unable to access PBSA                                                                                 |         |         |         |         |         |         |         |         |         | 29,358  | 31,282  | 33,334  | 34,204  | 35,178  | 33,910  | 33,432  | 35,869  | 38,392  |
| Beds Needed to Maintain 20/21 HMO numbers                                                                      |         |         |         |         |         |         |         |         |         | 29,033  | 31,016  | 33,068  | 35,191  | 37,389  | 39,664  | 42,018  | 44,455  | 46,978  |
| Difference between maintaining 20/21 HMO numbers and bed delivery                                              |         |         |         |         |         |         |         |         |         | -1,751  | -3,675  | -5,727  | -6,597  | -7,571  | -6,303  | -5,825  | -8,262  | -10,785 |

Source: HESA/Cushman & Wakefield/Cushman & Wakefield Student Accommodation Tracker/Manchester City Council Planning

# DEMAND AND SUPPLY (REALISTIC SCENARIO)

Under The Realistic Scenario the demand pool for accommodation in Manchester grows from 54,725 in 2021/22 to 74,585 by 2030/31. The number of bed spaces rises from 26,841 in 2023/24 to 33,731 in 2030/31 (assuming no beds leave the market over this period).

- **Student to bed ratio** – under this scenario, the student to bed ratio moves from 2.02:1 in 2021/22 to 2.09:1 in 2030/31
- **Students unable to access PBSA** – the number of students unable to access PBSA moves from 27,607 in 2021/22 to 38,892 in 2030/31
- **Implications for the housing market** – under this scenario, 11,285 additional beds would be required over and above all bed spaces currently in the development pipeline just to maintain to the number of students currently living in the private rented sector
- **Additional sensitivity** – considering an additional 500 beds delivered to the market to 2030/31, the student to bed ratio would move from 2.02:1 in 2021/22 to 2.06:1 in 2030/31. However, the number of students unable to access PBSA would continue to rise, with an additional 10,785 bed spaces required to maintain the current number of students in the private rented sector

**As can be seen, even under a Conservative Scenario, a significant number of additional bed spaces are required to meet demand, after 2027 new purpose-built bed spaces delivered will have an impact of removing students from the already overburdened private rented sector in the city.**

**Without significant additional development, a growing number of students will be forced into the private rented sector, placing additional pressure on the housing market, with a large number of students potentially living in unsuitable accommodation.**

The impact of potential additional sites identified by the City Council (totalling 6,477 beds) is considered overleaf. As part of this analysis, three demand pool growth scenarios have been considered: 1.5% (the conservative scenario and one in line with the mid-point of the City Council's assessment); 2.0% (the upper range of the City Council's assessment); and 3.5% (the modelled realistic scenario).

Analysis models the delivery of: all of the current development pipeline (in line with previous analysis); the current development pipeline and all of the City Council's additional identified beds not already in the development pipeline; and a scenario where 75% of the additional identified beds are delivered.

# DEMAND AND SUPPLY (ADDITIONAL CONSIDERATIONS)

## Additional demand and supply analysis

| Growth scenario                           | 1.50%  | 2.00%  | 3.50%  |
|-------------------------------------------|--------|--------|--------|
| Demand pool                               | 62,575 | 65,400 | 74,585 |
| Pipeline                                  | 33,731 | 33,731 | 33,731 |
| All MCC identified                        | 40,208 | 40,208 | 40,208 |
| 75% MCC identified                        | 38,589 | 38,589 | 38,589 |
| Student to bed ratio (pipeline)           | 1.86   | 1.94   | 2.21   |
| Student to bed ratio (all MCC identified) | 1.56   | 1.63   | 1.85   |
| Student to bed ratio (75% MMC identified) | 1.62   | 1.69   | 1.93   |
| Pipeline unable to access PBSA            | 28,844 | 31,669 | 40,854 |
| All MCC identified unable to access PBSA  | 22,367 | 25,192 | 34,377 |
| 75% MCC identified unable to access PBSA  | 23,986 | 26,811 | 35,996 |

As previously identified, under the current development pipeline (assuming every bed in the pipeline is delivered), at all growth scenarios it is clear that there is a need for additional development, with between 28,844 and 40,854 students unable to access PBSA. All figures are higher than the figure identified in 2021/22 and are far above the figure of 21,665 in 2019/20.

The scenario where all identified City Council sites are delivered may be considered unlikely given the fact there are very few cases nationally of all bed spaces in a development pipeline in a city being delivered. Under this scenario, between 22,367 and 34,377 students would be unable to access PBSA.

Under a more realistic longer term but likely still optimistic scenario where 75% of the additional beds not already in the pipeline are delivered, between 23,986 and 35,996 students would be unable to access PBSA.

# CONCLUSION

09



# CONCLUSION

---

The Manchester market is one of the largest in the UK and is **growing quickly**, driven by a **large increase in the international student population**, and aided by the **growing appeal and capacity available at both of the city's main institutions**. A lack of supply in the market is leading to negative impacts on the student population, including **rental increases far above national averages** and a **growing number of students living in private rented accommodation in central locations**.

The **market is currently characterised by a legacy of older bed spaces**, although a fast-growing development pipeline will increase the quality of PBSA in Manchester markedly over the coming years. However, large scale delivery of new beds to address issues of undersupply and quality is not imminent, and the development of a **high-quality studio scheme at Charles Street in time for the 2026/27 academic year will help to address these acute issues**.

The development is **set to be located close to a growing critical mass of quality developments**, including Vita Students' Circle Square and Unite Students' Artisan Heights. The proposed design will likely have **strong appeal to the growing international population and particularly, the growing number of postgraduate students** in Manchester, for which suitable accommodation is currently limited.

# APPENDICES

10



# DECIDING FACTORS FOR ACCOMMODATION

The 2023 Student Accommodation Survey highlighted several themes listed below that are expected to influence and shape the future of student property markets in 2023 and beyond:

- Digital integration
- Student satisfaction
- Value for money
- ESG
- Student wellbeing
- Brand importance

## Cost and affordability

Affordability emerged as the primary concern for students when selecting accommodation, surpassing value for money, attributed to rising inflation and energy costs. While cost remains the most influential factor in choosing accommodation, students also consider value for money, willingness to pay for amenities, brand recognition, ESG and wellbeing aspects, parental involvement, and the impact of student funding when choosing their accommodation.

## Accommodation Quality

In the 2023 Student Accommodation Survey, 98% of both first year and returning students rated quality of accommodation as an 'extremely' or 'very important' influence on their decision on where to live (e.g. size of rooms, condition of the overall property).

The survey underscores the role of student accommodation in promoting well-being, emphasising the significance of quality social and amenity spaces. Modern accommodation is seen as a platform for learning and personal growth, contrasting with the past focus on mere "bed space." Students have suggested that they value safety, community, and belonging, considering accommodation pivotal in supporting academic success. The survey also shows that most students currently express satisfaction with their accommodation; private purpose-built student accommodation (PBSA) residents' satisfaction has increased over three years, reflecting the advantages of professionally managed and high-quality housing.

Analysis of 12 major markets in the survey suggested that students in Manchester reported the second lowest satisfaction rate for those living in PBSA at 73%, after Swansea. This corresponds with Cushman & Wakefield's quality analysis of accommodation, with a high proportion of beds in Manchester scoring low for room quality and amenities.

Similarly, students in Manchester reported the third lowest satisfaction rate for those in house shares (HMOs) at 72%, after Swansea and Brighton. This presents a stark contrast to satisfaction levels reported by students living in HMOs in Newcastle, Leeds, Sheffield and Liverpool between 85-93%.

Interestingly, the survey suggests that higher levels of satisfaction among those living in purpose-built accommodation is one factor underpinning the expectation that by 2030 the PBSA sector will accommodate the majority of second- and third-year students.

