

Laundry Equipment Quotation For : Heman Mina

Reference: AB1019 New Shop

Date: 29.7.19

Quoted By: Amanda Beeden



Dear Heman

MAG Equipment would like to thank you for your recent enquiry into our commercial laundry equipment.

As you are looking to set up a new launderette business - I have produced a proposal below detailing a couple of packages for you together with the key benefits of working with Mag Equipment Ltd.

My understanding of your objectives:

- To be supplied with commercial coin operated laundry equipment from a reputable company who can provide constant support throughout the machines life on site.
- To be provided with products that give you value for money without compromising quality.
- To work in partnership with a long established reputable company who are experts within this field.
- To be provided with a constant level of service that meets the demanding needs of a busy launderette.
- To be supplied with the most innovative and energy efficient machines on the market.

A few factors for you to take in to account when you are looking at premises

1 – **SIZE OF SHOP** – the larger the premises the more machines the more profit (800 sqft min) however we know this is a big initial commitment and outlay so we have given a smaller package for a smaller shop or indeed as a start up option in a larger premises where you may want to offer other services say a coffee shop / internet café to support your income initially ..

2 – **SERVICES** – Water supply electric supply and a gas meter (preferable)

3 – **LOCATION** – take in to account what's around you as far as residential / student housing , shop access and parking

4 – **PLANNING PERMISSION** – you will need to get planning permission for change of use with your local council planning office (normally SUI GENERIS) – its straight forward to obtain but may take a few weeks

5 – **INSTALLATION** – connection to services electric water and gas within 1 metre PLUS supply of a plant room (boiler / tank and pump) - your approx. cost *subject to engineers site survey £6000 - £10000 + VAT (depending on number of machines

Option One – Purchase Price: To buy the laundry equipment outright

Option Two – Monthly Payment Plan: Lease your laundry equipment over a 2, 3, 4 or 5 year term

A) LARGE LAUNDERETTE SET UP - 800 sqft shop

QTY	LAUNDRY EQUIPMENT	POWER	PRICE PER UNIT
3 x	MAG RS11T 10 to 11kg Coin operated washer Coin operated / Boiler fed / Standard spin	Electric Heat 1 Phase	£3460.00
1 x	MAG RS14T 13 to 14kg Commercial Washing Machine Coin operated / Boiler fed / Standard spin	Electric Heat 1 Phase	£3935.00
1 x	MAG RS19T 18 to 20kg Commercial Washing Machine Coin operated / Boiler fed / Standard Spin	Electric Heat 1 Phase	£4570.00
3 x	MAG DS11PM 11 to 12kg Commercial Tumble Dryer Coin Operated / Standard drum and Reverse turn	Gas Heat 1 Phase	£3250.00
1 x	MAG DS17PM 17 to 18kg Commercial Tumble Dryer Coin Operated / Standard drum and Reverse turn	Gas Heat 1 Phase	£3400.00
1 x	MAG DS23PM 23 to 26kg Commercial Tumble Dryer Coin Operated / Standard drum and Reverse turn	Gas Heat 1 Phase	£3750.00
5 x	Steel Fixing Mounting Plinth For Elevation Of Washing Machine	–	£250.00 each
10 x	Delivery To UK Mainland Site (Curbside Drop Off Service)	–	£100.00 each
1 x	Connection Of Equipment To Onsite Services Only Within 1 Metre	–	£TBC
(Option One) TOTAL PURCHASE PRICE Purchase The Machines Outright		£38035 + Vat	
(Option Two) MONTHLY PAYMENT PLAN Example Lease Over A 5 Year Term With 12 Months Warranty		£1130.48 + Vat per month	

B) SMALL LAUNDERETTE SET UP OR INITIAL START UP PACKAGE – 200-250 sqft shop

QTY	LAUNDRY EQUIPMENT	POWER	PRICE PER UNIT
3 x	MAG STG/95C 9.5KG Stacked Washer / Dryer Coin Operated Coin operated / Boiler fed Washer/ Gas Tumble Dryer	Gas Heat 2 x 1 phase	£4450.00
1 x	MAG RS19T 18 to 20kg Commercial Washing Machine Coin operated / Boiler fed / Standard Spin	Electric Heat 1 Phase	£4570.00
1 x	MAG DS23PM 23 to 26kg Commercial Tumble Dryer Coin Operated / Standard drum and Reverse turn	Gas Heat 1 Phase	£3750.00

1 x	Steel Fixing Mounting Plinth For Elevation Of Washing Machine	–	£250.00 each
5 x	Delivery To UK Mainland Site (Curbside Drop Off Service)	–	£100.00 each
1 x	Connection Of Equipment To Onsite Services Only Within 1 Metre	–	£TBC
(Option One) TOTAL PURCHASE PRICE Purchase The Machines Outright			£22420 + Vat
(Option Two) MONTHLY PAYMENT PLAN Example Lease Over A 5 Year Term With 12 Months Warranty			£666.37 + Vat per month

Guaranteed After Sales Care...

If you're not happy, we're not happy. MAG Laundry Equipment has a dedicated Customer Care Team that strives to deliver 100% satisfaction to all customers. We promise to provide you with honest, reliable and helpful information both before, during and after any orders. A member of our Customer Care Team will keep in touch with you on a regular basis making sure you are completely pleased.

Our Promise To You...

Best price guaranteed. If you can find like-for-like equipment at a more competitive price simply let us know and we will aim to beat this for you. We won't be beaten on price!

The right machines for the job. With a wide-range of equipment available it can be difficult for you to decide which machine the most suitable for your business. Low Spin machines are popular with the equestrian industry where as High Spin machines are crucial for businesses such as Care Homes, Hotels and many other sectors. Speak with one of our friendly experts who will be happy to point you in the right direction.

Why You Should Choose MAG...

Mag Equipment Ltd is one of the UK's largest distributors of commercial & industrial laundry equipment operating from its purpose built offices, showroom and warehousing facilities in Halifax, West Yorkshire. We have worked with many sectors over the last 10 years both in the UK and throughout the world and can provide a consistent level of support wherever you choose to develop your business. Although we are large enough to meet your needs we pride ourselves on individual customer care.

The Benefits Of Primer Machines...

Primer was founded in Barcelona in 1922 as a manufacturer of commercial / industrial laundry equipment and is commonly known in many parts of the world as a highly reputable brand. At present, our factory and manufacturing plant is situated in over 8,000SM, with the most modern facilities. Our project management and engineering department (R & D) specialise in technical studies and laundry projects. Our constant development makes our products evolve continuously in a technological level, making their reliability an asset in more than 20 countries around the world. With all of the above, we adapt to the evolution of our world today, where the development of new ideas and new concepts are key to adapt to the needs of the market: providing low energy and water consumption solutions at the same time as not compromising on the quality and reliability of our products. Welcome To The Primer Way.

Additional Terms & Information...

Please note all prices quoted are exclusive of VAT at 20% and machines come with an industry standard 12 months parts and labour warranty. All prices are valid for 30 days from quotation, subject to stock availability.

NOTE - The lease example is subject to the terms and conditions imposed by the leasing company at the time of application

Installation / Connection To Services ...

Unless stated otherwise installation is not included however prices are available upon request and our network of engineers are on hand delivering exceptional quality across the UK. All installations completed by MAG include the connection of equipment to existing services in place within one meter of the appliances. For customers who would prefer to undertake the installation themselves, or for customers based outside of the UK, we have office-based technicians who are happy to offer you friendly support via email or phone.

In Conclusion...

Thank you for your time in considering our proposal. If you have any questions in regards to this quotation please do not hesitate to contact me. We very much look forward to working with your company for many years to come.

Assuring you of our best attention at all times.

Yours Sincerely, on behalf of MAG,

Amanda Beeden

**Amanda Beeden
MAG Group,
Technical Sales Manager**

TELEPHONE: 01422 244733

FREEPHONE: 0800 028 8525

EMAIL: Amanda@laundrymachines.co.uk

WEB: www.maglaundryequipment.co.uk